1. Call to Order and Introductions – First Selectman Michael Freda, Chairman


3. Adoption of 10/28/15 SCRCOG Minutes – Mayor Benjamin Blake, Secretary

4. Treasurer’s Report for month ending 10/31/15 – Mayor Toni Harp, Treasurer

5. Transportation Committee Report – Mayor William Dickinson, Chairman
   Adopt a Resolution to approve 2015-2018 TIP Amendment Eleven

6. Adopt Preliminary Dues for FY 2016-2017

7. Appoint Nominating Committee for 2016

8. Adopt January 2016 to January 2017 SCRCOG Calendar for Monthly Meetings

9. Resolution Authorizing Executive Director to Execute Renewal of Lease with Candid Group LLC

10. Approve Regional Legislative Agenda


12. Review of Resolution Authorizing Executive Director to Negotiate and Execute Agreement with Deltek, Inc. to upgrade SCRCOG’s Accounting/Project Management Software

13. Budget Revision #2 (FY 2015-2016 SGIA Allocation)

14. Resolution Authorizing Application for Regional Performance Incentive Program Grant (Regional Open Space Inventory)

15. Resolution Authorizing Application for Regional Performance Incentive Program Grant (Development of Regional GIS Planimetric Data)

16. Resolution Authorizing Application for Regional Performance Incentive Program Grant (That May be Submitted by Member Municipalities)

17. Presentation: Solar Energy Programs – Emily Bascom and Isabelle Hazlewood, CT Green Bank (Sunshot)

19. SCRCOG Executive Director’s Report – *Carl Amento, Executive Director*

20. Grant Opportunities and Upcoming Events – *Carl Amento, Executive Director*  
   Attachments A, B

21. REX Development Report – *Ginny Kozlowski, Executive Director, REX Development*  
   Pages 51-59

22. DESPP/ DEMHS Report – *John B. Field, Jr., Region 2 Coordinator*

23. CTRides Quarterly Report – *Joanne Cavadini, Outreach Coordinator*  
   Attachment C

24. RPC Action Table for November

25. Regional Cooperation/ Other Business

26. Adjournment
TO: SCRCOG Board  
FROM: Mayor Benjamin Blake, Secretary  
DATE: November 12, 2015  
SUBJECT: SCRCOG Minutes of October 28, 2015

Present:  
Bethany Clark Hurlburt, proxy for First Selectwoman Derrylyn Gorski  
Branford Janice Placzyk, proxy for First Selectman James Cosgrove  
East Haven Salvatore Brancati, proxy for Mayor Joseph Maturo  
Guilford First Selectman Joseph Mazza  
Hamden Mayor Curt Balzano Leng  
Madison First Selectman Fillmore McPherson – Vice Chairman  
Meriden Larry Kendzior, proxy for Mayor Manuel Santos  
Milford Mayor Benjamin Blake – Secretary  
New Haven Matt Nemerson, proxy for Mayor Toni Harp – Treasurer  
North Branford Michael Paulhus, proxy for Mayor Anthony Candelora  
North Haven First Selectman Michael Freda – Chairman  
Orange First Selectman James Zeoli  
Wallingford Don Roe, proxy for Mayor William Dickinson  
West Haven John Lewis, proxy for Mayor Edward O’Brien  
Woodbridge First Selectwoman Ellen Scalettar  

SCRCOG Staff Carl Amento – Executive Director, Stephen Dudley, Albert Ruggiero, Eugene Livshits, Christopher Rappa  

Guests: David Fink, Partnership for Strong Communities; Miriam Brody, Hamden-North Haven League of Women Voters; Lori Richards and Mary Bigelow, Greater New Haven Transit District; Ginny Kozlowski and Barbara Malmberg, REX Development; Michael Piscitelli, City of New Haven; Louis Mangini, Office of U.S. Rep. Rosa DeLauro; Evan Johnson, Office of U.S. Senator Christopher Murphy; Riju Das, Office of U.S. Senator Richard Blumenthal; Michael Muszynski, CCM; Tony Bialecki, United Illuminating Co.; Nan Birdwhistell, Murtha Cullina.

1. **Call to order and Introductions** -  
   Chairman Michael Freda called the meeting to order at 10:13 a.m. All present introduced themselves.

2. **Presentation: Municipal Housing Profiles** -  
   David Fink discussed and distributed to the members Municipal Housing Profiles compiled by Partnership for Strong Communities.

3. **Adoption of September 23, 2015 SCRCOG meeting minutes** -  
   Mayor Blake presented the minutes of the September 23 meeting, which was included in the agenda packet at pages 2-4. Mayor Blake moved that the minutes be approved. First Selectman Zeoli seconded the motion. It was approved by all, except for Mayor Leng, First Selectwoman Scalettar, Clark Hurlburt and Don Roe who abstained.
4. **Treasurer’s Report for month ending September 30, 2015** -
Chairman Freda presented the Treasurer’s Report which was included in the agenda packet at pages 5-6. The balance sheet shows that we have $733,076 in cash and investments and $470,580 due from CT DOT for transportation planning. Expenses seemed appropriate for the month. Chairman Freda moved for acceptance of the Treasurer’s Report. Mayor Blake seconded the motion, which carried unanimously.

5. **Transportation Committee Report** -
First Selectman Mazza presented the Transportation Committee Report contained on pages 7-17 of the agenda packet. First Selectman Mazza moved for approval of 2015-2018 TIP Amendment Ten found on pages 16-17 of the agenda packet. First Selectman Zeoli seconded the motion. The motion was approved unanimously.

6. **Budget Revision #1, FY 2015-2016** -
Chairman Freda announced that this matter had been tabled in the Executive Committee meeting. First Selectman McPherson moved to table the matter. First Selectman Mazza seconded, and the vote was unanimous to table the matter.

7. **Adopt a Resolution Authorizing Executive Director to Negotiate and Execute Agreement with Deltek, Inc. to Upgrade SCRCOG’s Accounting /Project Management Software** -
Chairman Freda announced that this resolution was recommended by the Executive Committee. First Selectwoman Scalettar moved for approval. First Selectman Mazza seconded, and the motion passed unanimously.

8. **Adopt a Resolution Authorizing the Execution of Documents Regarding the Amending and Restating of the SCRCOG Section 457(b) Deferred Compensation Plan** -
Chairman Freda announced that this matter had been tabled in the Executive Committee meeting. First Selectman McPherson moved to table the matter. First Selectman Mazza seconded, and the vote was unanimous to table the matter.

9. **Adopt a Resolution Authorizing Executive Director to Execute Renewal of Lease with Candid Group, LLC** -
Chairman Freda announced that this matter had been tabled in the Executive Committee meeting. First Selectwoman Scalettar moved to table the matter. Mayor Blake seconded, and the vote was unanimous to table the matter.

10. **Appointment to Tweed New Haven Airport Authority** —
First Selectman Mazza recommended Matthew T. Hoey III for appointment, and so moved. Matthew Nemerson seconded the motion, and all were in favor.

11. **Congressional Report** -
Louis Mangini from Representative DeLauro’s Office reported that the Positive Train Control requirement had been postponed for three years. Evan Johnson from Senator Murphy’s Office reported that the EDA had issued a Notice of Funding Availability (NOFA) for economic assistance to distressed and rural areas, and that FEMA has issued new guidelines for disaster assistance.

12. **State Report** -
Michael Muszynski from CCM reported that there will be continued funding for energy assistance this winter.

13. **SCRCOG Executive Director’s Report** -
Executive Director Amento reported that SCRCOG has two new interns: Yale Law School intern Daniel Rauch is conducting research on regional revenue sharing for course credit, and Rebecca Andreucci, a senior
environmental studies major at UNH is working part-time in the office. Amento reported on a recent meeting of the CT Statewide Airport System Plan Advisory Committee, of which he is a member. The next SCRCOG Board meeting will be on November 18th, one week earlier than usual, and the Holiday Luncheon will be on Wednesday, December 9th at noon in North Haven (restaurant to be selected).

14. **Grant Opportunities and Upcoming Events** -
   A description of grant opportunities and upcoming events were attached at the back of the agenda packet. Distributed at the meeting was a new grant opportunity for Disaster Recovery funds from the state Department of Housing through the CDBG program, and dates and places for Business Forums conducted by CTRides.

15. **REX Development Report** -
   REX Executive Director Ginny Kozlowski reviewed her written report found on pages 26-34 of the agenda packet.

16. **DESPP/ DEMHS Report** -
   John Field was unable to attend the meeting, and did not send a report.

17. **RPC Action Table for October** -
   The RPC Action Table for October was reviewed.

18. **Regional Cooperation/ Other Business** -
   First Selectman Zeoli reported that construction should begin on a new Orange Railroad Station in mid-2016.

19. **Adjournment** -
   First Selectman Mazza moved for adjournment. Mayor Blake seconded the motion and all approved. The meeting adjourned at 11:10 p.m.

Respectfully submitted,

Mayor Benjamin Blake, Secretary
### ASSETS

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### LIABILITIES AND FUND BALANCE

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<td><strong>TOTAL LIABILITIES AND FUND BALANCE</strong></td>
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Statement of Resources and Expenditures - October, 2015

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</table>
Amendment Number 11

Project 0170-3124  2011-A0-34  FY15: Statewide Marketing (NY-NJ-CT Moderate)
Changes Amendment 11 moves program funds to FY16 and changes funding source to 5307S.
Reason Action is necessary to make the best use of available federal program funding

Project 0171-0413  2015-A10-2  I-91 CCTV Installation
Changes Amendment 11 adds a new project
Reason The extension of CCTV cameras on I-91 from the Rte 9 Interchange in Cromwell to the Rte 15 interchange in Meriden will improve motorist information, monitor construction and maintenance work, perform highway information activities, and improve Public Safety. Also, due to the impact of potential construction projects in the Greater Hartford Area, it is anticipated that motorists will seek alternate routes to avoid anticipated construction. Project is identified in the Statewide Advanced Transportation Management System (ATMS) Plan for Limited Access Hwys Needs Assessment & the Capitol Region’s ITS Plan.

Project 0171-0414  2015-A10-1  I-691 CCTV Installation
Changes Amendment 11 adds a new project
Reason The extension of CCTV cameras on I-691 from the I-84 interchange in Southington to the I-91 interchange in Meriden will improve motorist information, monitor construction and maintenance work, perform highway information activities, and improve Public Safety. Also, due to the impact of potential construction projects in the Greater Hartford Area, it is anticipated that motorists will seek alternate routes to avoid anticipated construction. Project is identified in the Statewide Advanced Transportation Management System (ATMS) Plan for Limited Access Hwys Needs Assessment & the Capitol Region’s ITS Plan.

Project 0173-0354  Update signing Vic ex54 to Ex85
Changes Amendment 11 moves Preliminary design to the current fiscal year and moves Final design and Construction out to FY18
Reason Action is necessary based on revised schedule.

Project 0400-XXXX  2015-A11-1  CTTRANSIT System wide Bus Replacement
Changes Amendment 11 adds a new Project
Reason Action is necessary to maintain funding for the replacement of CTTRANSIT buses that have reached the end of their useful life
South Central Regional Council of Governments
FFY2015-FFY2018 Transportation Improvement Program
Amendment 11

State Project 0170-3124
Municipality Statewide
Project Name FY15: Statewide Marketing (NY-NJ-CT Moderate)
Description Funds statewide marketing programs aimed at encouraging transit use and ridesharing services.

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<thead>
<tr>
<th>Current TIP Funding (In Thousands)</th>
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<tbody>
<tr>
<td><strong>Funding</strong></td>
<td><strong>Phase</strong></td>
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<tr>
<td>CMAQ OTH</td>
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<td><strong>TIP Funds</strong></td>
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Amendment Notes
FY12 TIP introduces new # for ongoing program. FY15 TIP Amend 11 moves funds to FY16 and changes funding source to 5307S.
South Central Regional Council of Governments
FFY2015-FFY2018 Transportation Improvement Program
Amendment 11

State Project 0171-0413

SCRCOG # 2015-A10-2

Municipality District 1

Proposed

Project Name I-91 CCTV Installation

Description Project to install 18 CCTV Cameras and 8.5 miles of Fiber Optic Cable and Conduit from the Rt9 interchange in Cromwell to the Rt15/691 interchange in Meriden.

Current TIP Funding (In Thousands)

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TIP Funds $10,436

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Amendment Notes
FY15 Amendment 11 adds new project
South Central Regional Council of Governments
FFY2015-FFY2018 Transportation Improvement Program
Amendment 11

State Project  0171-0414
Municipality District 1
Project Name I-691 CCTV Installation
Description Project to install 9 CCTV cameras, 3 Video Message Signs and 8.9 miles of fiber optic cable and conduit on I-691 from the I-84 interchange in Southington to the I-91 interchange in Meriden

Current TIP Funding (In Thousands)

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<tr>
<th>Funding</th>
<th>Phase</th>
<th>Prior</th>
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TIP Funds $10,398

FYI Amendment Notes
FY15 Amendment 11 adds new project
State Project  0173-0354  
Municipality  District 3  
Project Name  Update signing Vic. Ex 54 to Ex85  
Description  Project to update signs along I-95 from Exit 54 to Exit 85

### Current TIP Funding (In Thousands)

<table>
<thead>
<tr>
<th>Funding</th>
<th>Phase</th>
<th>Prior</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
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<td>8,308</td>
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</tr>
<tr>
<td><strong>Total Cost</strong></td>
<td></td>
<td></td>
<td>0</td>
<td>200</td>
<td>0</td>
<td>8,508</td>
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</table>

### Proposed TIP Funding (In Thousands)

<table>
<thead>
<tr>
<th>Funding</th>
<th>Phase</th>
<th>Prior</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>FYI</th>
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</thead>
<tbody>
<tr>
<td>NHPP</td>
<td>PD</td>
<td>Federal</td>
<td>324</td>
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<tr>
<td></td>
<td></td>
<td>State</td>
<td>36</td>
<td></td>
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<td></td>
<td>FD</td>
<td>Federal</td>
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<tr>
<td></td>
<td></td>
<td>State</td>
<td>4</td>
<td></td>
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<td></td>
</tr>
<tr>
<td></td>
<td>CON</td>
<td>Federal</td>
<td></td>
<td></td>
<td>7,477</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>State</td>
<td>831</td>
<td></td>
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</tr>
<tr>
<td><strong>TIP Funds</strong></td>
<td></td>
<td></td>
<td>0</td>
<td>0</td>
<td>360</td>
<td>0</td>
<td>8,348</td>
</tr>
</tbody>
</table>

### Amendment Notes

FY10 TIP Amend 18 introduces new project. FY10 TIP Amend 21 moves project to FFY12. FY10 TIP Amend 23 splits ENG into PD/FD. FY15 TIP Amend 11 moves schedule out and adjusts funding.
State Project 0400-XXXX

Municipality Statewide

Project Name CTRansit Systemwide Bus Replacement

Description Funding for the replacement buses that have reached the end of their useful life

<table>
<thead>
<tr>
<th>Current TIP Funding (In Thousands)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior</td>
</tr>
<tr>
<td>-------</td>
</tr>
<tr>
<td>Federal</td>
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<tr>
<td>State</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Proposed TIP Funding (In Thousands)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Funding</td>
</tr>
<tr>
<td>---------</td>
</tr>
<tr>
<td>5339</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>TIP Funds</td>
</tr>
</tbody>
</table>

Amendment Notes

FY 15 TIP Amend 11 adds a new Project
Resolution
Fiscal Year 2015-Fiscal Year 2018 Transportation Improvement Program Amendment Eleven

Whereas: U.S. Department of Transportation “Metropolitan Planning Regulations” (23 CFR 450) prescribe that each metropolitan planning organization maintain a financially constrained multi-modal transportation improvement program consistent with a State Implementation Plan for Air Quality (SIP) conforming to both U.S. Environmental Protection Administration-established air quality guidelines and SIP-established mobile source emissions budgets; and

Whereas: The Council, per 23 CFR 450.324 and in cooperation with the Connecticut Department of Transportation (ConnDOT) and public transit operators and relying upon financial constraints offered by ConnDOT, adopted a Fiscal Year 2015-Fiscal Year 2018 Transportation Improvement Program on October 22, 2014, after finding the Program conforming per U.S. Environmental Protection Administration (U.S. EPA) final conformity rule (40 CFR 51 and 93) and relevant Connecticut Department of Transportation air quality conformity determinations: Air Quality Conformity Reports: Fiscal Year 2015-2018 Transportation Improvement Program and the Region’s Long-Range Transportation Plans—2015 to 2040, (April, 2015); and

Whereas: The Council, on October 22, 2014, indicated that periodic Program adjustment or amendment was possible; and

Whereas: Projects referenced in the Program amendment (below) are consistent with the region’s long-range transportation plan (South Central Regional Long Range Transportation Plan—2015 to 2040, (April, 2015)); and

Whereas: Council Public Participation Guidelines: Transportation Planning have been observed during the development of the proposed Program amendment (below); and

Whereas: By agreement between the Council and the Connecticut Department of Transportation, public involvement activities carried out by the South Central Regional Council of Governments in response to U.S. Department of Transportation metropolitan planning requirements are intended to satisfy the requirements associated with development of a Statewide Transportation Improvement Program and/or its amendment; and

Whereas: Council of Governments’ review of transportation goals, projects and opportunities may result in further adjustment or amendment of the Program.
Resolution
Fiscal Year 2015-Fiscal Year 2018 Transportation Improvement Program Amendment Eleven (continued)

Now, Therefore, Be It Resolved By the Council of Governments:

The Program Amendment Eleven shall be transmitted to the Connecticut Department of Transportation, for inclusion in the State Transportation Improvement Program

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the South Central Regional Council of Governments on November 18, 2015

Date: November 18, 2015  By: ________________________________

Mayor Benjamin Blake, Secretary
South Central Regional Council of Governments
Proposed Fiscal Year 2016-17 SCRCOG Municipal Dues
Preliminary for Municipal Budgeting Purposes

The Municipal Dues schedule below is prepared to aid local officials in the development of municipal budgets. Dues to SCRCOG are based on a per capita rate.

The proposed schedule for FY 2016-17 is calling for no increase in the per capita rate ($0.27), but does makes adjustments due to shifts in population. This proposal assumes a FY16/17 work program similar to the current year, with similar staffing. SCRCOG By-Laws prescribe the use of the most current set of Connecticut Department of Health Services’ municipal population estimates (July 1, 2014). All SCRCOG dues are rounded to the nearest $100.

Final dues are approved by resolution of the full SCRCOG in conjunction with the FY 2016-17 Operating Budget in April.

<table>
<thead>
<tr>
<th>Municipality</th>
<th>FY15/16 Dues Population (1)</th>
<th>Per Capita (rounded to $100)</th>
<th>FY16/17 Dues Population (2)</th>
<th>Per Capita (rounded to $100)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bethany</td>
<td>5,540</td>
<td>1,500</td>
<td>5,531</td>
<td>1,500</td>
</tr>
<tr>
<td>Branford</td>
<td>27,988</td>
<td>7,600</td>
<td>28,225</td>
<td>7,600</td>
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<tr>
<td>East Haven</td>
<td>29,121</td>
<td>7,900</td>
<td>29,044</td>
<td>7,800</td>
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<tr>
<td>Guilford</td>
<td>22,417</td>
<td>6,100</td>
<td>22,413</td>
<td>6,100</td>
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<tr>
<td>Hamden</td>
<td>61,607</td>
<td>16,600</td>
<td>61,422</td>
<td>16,600</td>
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<tr>
<td>Madison</td>
<td>18,297</td>
<td>4,900</td>
<td>18,259</td>
<td>4,900</td>
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<tr>
<td>Meriden</td>
<td>60,456</td>
<td>16,300</td>
<td>60,293</td>
<td>16,300</td>
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<tr>
<td>Milford</td>
<td>53,137</td>
<td>14,400</td>
<td>53,358</td>
<td>14,400</td>
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<tr>
<td>New Haven</td>
<td>130,660</td>
<td>35,300</td>
<td>130,282</td>
<td>35,200</td>
</tr>
<tr>
<td>North Branford</td>
<td>14,353</td>
<td>3,900</td>
<td>14,322</td>
<td>3,900</td>
</tr>
<tr>
<td>North Haven</td>
<td>23,939</td>
<td>6,500</td>
<td>23,909</td>
<td>6,500</td>
</tr>
<tr>
<td>Orange</td>
<td>13,953</td>
<td>3,800</td>
<td>13,955</td>
<td>3,800</td>
</tr>
<tr>
<td>Wallingford</td>
<td>45,141</td>
<td>12,200</td>
<td>45,074</td>
<td>12,200</td>
</tr>
<tr>
<td>West Haven</td>
<td>55,046</td>
<td>14,900</td>
<td>54,905</td>
<td>14,800</td>
</tr>
<tr>
<td>Woodbridge</td>
<td>8,955</td>
<td>2,400</td>
<td>8,925</td>
<td>2,400</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>570,610</td>
<td>154,200</td>
<td>569,917</td>
<td>154,000</td>
</tr>
</tbody>
</table>

2016 MEETING SCHEDULE

UNLESS NOTIFIED OTHERWISE

- All meetings shall take place at the SCRCOG Office, 127 Washington Avenue, 4th Floor West, North Haven, CT 06473, except that the December 14, 2016 SCRCOG meeting will likely be moved to another location yet to be determined.

- SCRCOG shall meet on the 4th Wednesday of each month, except for November, when it meets on the 3rd Wednesday, and in December on the 2nd Wednesday.

- The SCRCOG Executive Committee shall meet, when necessary, before the regular board meeting.

2016 MEETING SCHEDULE
SCRCOG’s Regular Board Meetings take place at 10:00 A.M.  The Executive Committee Meetings are at 9:00 A.M. (when necessary)

<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>February 24, 2016</td>
<td>August 24, 2016</td>
</tr>
<tr>
<td>March 23, 2016</td>
<td>September 28, 2016</td>
</tr>
<tr>
<td>April 27, 2016</td>
<td>October 26, 2016</td>
</tr>
<tr>
<td>May 25, 2016</td>
<td>November 16, 2016</td>
</tr>
<tr>
<td>June 22, 2016</td>
<td>December 14, 2016</td>
</tr>
<tr>
<td></td>
<td>January 25, 2017</td>
</tr>
</tbody>
</table>

- The Transportation Committee shall meet on the 2nd Wednesday of each month, except for December, when it meets on the 1st Wednesday and October when it meets on the 3rd Wednesday

Transportation Committee Meetings are held at Noon

<table>
<thead>
<tr>
<th>January 13, 2016</th>
<th>July 13, 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>February 10, 2016</td>
<td>August 10, 2016</td>
</tr>
<tr>
<td>March 9, 2016</td>
<td>September 14, 2016</td>
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<tr>
<td>April 13, 2016</td>
<td>October 19, 2016</td>
</tr>
<tr>
<td>May 11, 2016</td>
<td>November 9, 2016</td>
</tr>
<tr>
<td>June 8, 2016</td>
<td>December 7, 2016</td>
</tr>
<tr>
<td></td>
<td>January 11, 2017</td>
</tr>
</tbody>
</table>

One week before the meeting date, Agendas are posted on our website, www.scr cog.org
Resolution Authorizing Executive Director to Execute Renewal of Lease with Candid Group, LLC.

Whereas: SCRCOG entered into a Lease with Candid Group, LLC, dated October 3, 1995, for 4,928 square feet on the fourth floor of the west building located at 127 Washington Avenue, North Haven, CT; and

Whereas: SCRCOG has renewed the Lease three times, with each renewal lasting a period of five years (July 2000, June 2005, and May 2010); and

Whereas: The Third Addendum to the Lease expires on November 30, 2015; and

Whereas: SCRCOG’s Executive Director has negotiated a Fourth Addendum to the Lease (attached), commencing December 1, 2015 and ending November 30, 2020.

Therefore, be it Resolved:

That the Executive Director, Carl J. Amento, is hereby authorized to execute all appropriate and necessary contractual instruments with Candid Group, LLC. to extend the term of the Lease for an additional five years.

Certificate:

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the SCRCOG on November 18, 2015.

Date: November 18, 2015 By: Mayor Benjamin Blake, Secretary
South Central Regional Council of Governments
FOURTH ADDENDUM TO LEASE

This AGREEMENT dated as of November ___, 2015 by and between Candid Group, LLC, with an office at 110 Washington Avenue, 4th Floor, North Haven, Connecticut, 06473 as LESSOR and South Central Regional Council of Governments, with a principal place of business at 127 Washington Avenue, North Haven, CT 06473 as LESSEE:

WHEREAS, LESSOR and LESSEE are parties to a certain Lease dated October 3, 1995, a First Addendum to Lease dated July 2000, and a Second Addendum To Lease dated June 23, 2005 and a Third Addendum To Lease dated May 28, 2010, (collectively, the “Lease”), respecting the premises described in the Lease containing approximately 4,928 square feet on the 4th Floor of the building located at 127 Washington Avenue, North Haven, Connecticut (the “Premises”); and

WHEREAS, the parties desire to extend the term of the Lease for an additional five (5) years as well as provide for a change in the terms of the rental structure and the Landlord has agreed to perform certain work within the Premises,

NOW THEREFORE, in view of the foregoing and in consideration of the Lease, and one dollar and other good and valuable considerations, given and received by the parties hereto, the parties do hereby agree as follows:

1. LEASE TERM: The term of the Lease shall be extended an additional five (5) years commencing on December 1, 2015 and ending November 30, 2020.

2. MODIFICATION OF RENTAL CONSIDERATION: Paragraph 5 of the Lease is modified so that the rent shall be payable in accordance with the following schedule:

<table>
<thead>
<tr>
<th>Lease Year</th>
<th>Annual Rent</th>
<th>Monthly Rent</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/1/2015 through 11/30/2017</td>
<td>$104,049.84</td>
<td>$8,670.82</td>
</tr>
<tr>
<td>12/1/2017 through 11/30/2019</td>
<td>$106,130.88</td>
<td>$8,844.24</td>
</tr>
<tr>
<td>12/1/2019 through 11/30/2020</td>
<td>$108,253.44</td>
<td>$9,021.12</td>
</tr>
</tbody>
</table>

3. RENEWAL OPTION: Paragraph 23 of the Lease is hereby deleted in its entirety and the following is substituted in its place and stead:

   “23. RENEWAL OPTION: Provided that Lessee is not then in default under the terms of the Lease, Lessee shall have the option to extend the term of the Lease for two (2) additional periods of five (5) years each. Lessee must exercise the right to extend the term, if at all, by written notice to Landlord by no later than twelve (12) months prior to the expiration date of the term (as the same may be extended), **TIME BEING OF THE ESSENCE.** Each extended term shall be on the same terms and conditions of the Lease, but for the provisions of this Paragraph 23 and the rent payable during such period. Said rental rate for each year of each such extension
period shall be based on the rental rate of the immediately preceding lease year plus a two percent (2%) annual rental increase. In the event that the Tenant fails to provide the notice as aforesaid, then the options shall be deemed null and void and of no further force and effect and this Lease shall, unless sooner terminated, terminate on the original expiration date of the Term, as the same may have been extended hereunder.

4. LANDLORD’S WORK. In consideration of the execution hereof by the parties hereto, Landlord hereby agrees to perform the following:
   (i) Paint the interior of the Premises; (ii) replace the existing carpeting in the Premises; (iii) build out 3 additional offices within the premises with a lay out to be mutually agreed to by the parties; and (iv) install a sink and associated cabinet within the premises with a lay out to be mutually agreed to by the parties.

Landlord shall use commercially reasonable efforts to substantially complete the foregoing items by March 1, 2016.

5. OTHER TERMS AND CONDITIONS: Unless changed by this AGREEMENT, all other terms and conditions of the Lease shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereunto set their hands and seals.

CANDID GROUP, LLC

By: ________________________________
    Stephen C. Longobardi, Manager

SOUTH CENTRAL REGIONAL COUNCIL OF
GOVERNMENTS

By: ________________________________
    Carl J. Amento
    Executive Director
2016 Regional Legislative Agenda
The Greater New Haven Region

leads the state in opportunity for economic growth. It is rich in resources, including access to ample water for manufacturing, leading arts and cultural attractions, and higher education institutions that are unmatched in New England. To build a brighter economic future for Connecticut, we must tackle the biggest challenges, capitalize on our strengths, and adopt positive solutions. Significantly improving Connecticut’s overall business climate will have a positive ripple effect throughout the state and region. To ensure the region’s economic progress, we need to focus on several key issues:

- Restore funding to our state’s hospitals and healthcare centers
- Increase job training and placement programs, especially for our advanced manufacturing jobs of the future
- Modernize Tweed New Haven Airport

The economy in Connecticut is still recovering and there is a large need to help people find work as well as prepare an advanced manufacturing workforce for the future. By modernizing Tweed, we can connect our region directly to economic hubs throughout the country and grow our economy here at home.

With these goals in mind, we urge making these issues a guiding principle in all legislative actions in the 2016 legislative session.

For more information please contact:

Tony Rescigno
President of the Greater New Haven Chamber of Commerce
203-782-4340 | 203-782-4329 | arescigno@gnhcc.com

Visit the Connecticut General Assembly Website to make your voice heard: www.cga.ct.gov

Contact your legislator:
CT House Democrats 1-800-842-8267 | CT House Republicans 1-800-842-1423
CT Senate Democrats 1-800-842-1420 | CT Senate Republicans 1-800-842-1421

Our Regional Partners:

South Central CT Regional Alliance

2016 Regional Legislative Agenda | gnhcc.com
FY 2015-16 Budget Revision # 1

Budget Revision # 1 increases SCRCOG’s approved FY 2015-16 budget by $184,547 to $2,813,752 to incorporate carryover FY 2014-15 State Grant-in-Aid. The carryover FY 2014-15 State Grant-in-Aid must be expended by March 31, 2016. These funds will be used for updating SCRCOG’s server and computers ($35,000), the Recreational Trails Mapping Consultant ($103,000), upgrading SCRCOG’s accounting/project management software ($30,000), regional human services coordination ($9,500), and regional housing data analysis ($7,047).

### Proposed Allocation of Carryover FY 2014-15 State Grant in Aid

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recreational Trails Mapping Consultant</td>
<td>$103,000</td>
</tr>
<tr>
<td>Capital (Server and Computers)</td>
<td>$35,000</td>
</tr>
<tr>
<td>Computer Supplies and Software (Deltek Vision)</td>
<td>$30,000</td>
</tr>
<tr>
<td>Regional Human Services Coordination</td>
<td>$9,500</td>
</tr>
<tr>
<td>Housing Data Analysis</td>
<td>$7,047</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$184,547</strong></td>
</tr>
</tbody>
</table>

**SCRCOG Server and Computers**

The current FY 2015-16 budget includes $35,000 of capital expenditures for the update of SCRCOG’s server and computers, which are approaching the end of their useful life. This budget revision changes the source of funds from the federal transportation planning project accounts (U.S. DOT – FY 2015-2016, $28,000; CDOT – FY 2015-2016, $3,500; and Local, $3,500) to FY 2014-15 State Grant-in-Aid. Since the carryover FY 2014-15 State Grant-in-Aid must be expended by March 31, 2016, SCRCOG staff recommend funding this capital expense with SGIA funds and deferring transportation and local funding to contingency and future operations, respectively. Attached is the quotation from SCRCOG’s IT Vendor, The Network Support Company.

**Recreational Trails Mapping Consultant**

The $103,000 for the Recreational Trails Mapping Consultant, which was approved via resolution by the SCRCOG Board at the September 23, 2015 meeting (copy attached), is for the update of the Regional Recreational Trails Mapping Program. As part of the work program for this project, trail data will be inventoried and updated as necessary, the trail brochures will be redesigned and updated, and the trail data will be integrated into SCRCOG’s Regional GIS Program.

**SCRCOG Accounting/Project Management Software**

This budget revision allocates $30,000 for upgrading SCRCOG’s accounting/project management software from Deltek Advantage to Deltek Vision. Upgrading this software is necessary to ensure compatibility with current and future computer operating systems. This will allow SCRCOG to continue to maintain financial records and develop reports in accordance with U.S. DOT and CT DOT regulations and guidance. This project was in the approved 2014-2015 fiscal year budget, but was not completed within that fiscal year. Attached is the proposed scope of work from Deltek.

**Human Services Coordination**

This budget revision includes $9,500 for the regional human services coordination mandated by state statute. Per CT CGS Sec. 17a-760, SCRCOG must establish a regional human services coordinating council “to encourage collaborations that will foster the development and
maintenance of a client-focused structure for the health and human services system in the region.” The human services coordinating council must be at least bi-annually to “(1) ensure that regional plans and activities are coordinated with the human service needs of the region and (2) develop approaches to improve service delivery and achieve cost savings in the region.”

**Regional Housing Data Analysis**
The $7,047 for regional housing data analysis will be used for consultant support in updating the underlying data in the 2004 SCRCOG Regional Housing Market Assessment.

Actual line item revisions are below, followed by a resolution authorizing Budget Revision #1.
<table>
<thead>
<tr>
<th>Revenue</th>
<th>Current Budget</th>
<th>Proposed Change</th>
<th>Revised Budget</th>
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</thead>
<tbody>
<tr>
<td>Municipal Contribution</td>
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<table>
<thead>
<tr>
<th>Transportation Planning</th>
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<tr>
<td>U.S. DOT - FY 2015-2016</td>
<td>935,538</td>
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</tr>
<tr>
<td>U.S. DOT - Mobility Management</td>
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<td>87,006</td>
</tr>
<tr>
<td>CDOT - FY 2015-2016</td>
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<tr>
<td>CDOT - Mobility Management</td>
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</tr>
<tr>
<td>CDOT - LOTCIP</td>
<td>232,320</td>
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</table>

<table>
<thead>
<tr>
<th>Regional Planning</th>
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</thead>
<tbody>
<tr>
<td>CT OPM - State Grant-in-Aid (SGIA) - FY16</td>
<td>410,000</td>
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</tr>
<tr>
<td>CT OPM - State Grant-in-Aid (SGIA) - FY15 (carryover)</td>
<td>-</td>
<td>184,547</td>
</tr>
<tr>
<td>Regional GIS Program</td>
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<table>
<thead>
<tr>
<th>Coastal Resilience Planning Grant</th>
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<tr>
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</tr>
<tr>
<td>Investment Income</td>
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<td>1,000</td>
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</table>

<table>
<thead>
<tr>
<th>TOTAL</th>
<th>2,629,205</th>
<th>184,547</th>
<th>2,813,752</th>
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</thead>
</table>

<table>
<thead>
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<th>Expenses</th>
<th>Current Budget</th>
<th>Proposed Change</th>
<th>Revised Budget</th>
</tr>
</thead>
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<tr>
<td>Salaries</td>
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<tr>
<td>Benefits</td>
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</tr>
<tr>
<td>Travel</td>
<td>14,600</td>
<td>14,600</td>
<td></td>
</tr>
<tr>
<td>Computer Supplies &amp; Software</td>
<td>29,750</td>
<td>30,000</td>
<td>59,750</td>
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<tr>
<td>Rent</td>
<td>107,700</td>
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<tr>
<td>General Office Expenses</td>
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<td>Transportation Consultants</td>
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<tr>
<td>GIS Consultant</td>
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<td>Shared Services Study Implementation</td>
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<td>Capitol Region Purchasing Council</td>
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<tr>
<td>Coastal Resilience - Nature Conservancy</td>
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<tr>
<td>Coastal Resilience - GBRC</td>
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<tr>
<td>Coastal Resilience - Environmental Eng. Firm</td>
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<td>Mobility Management</td>
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<tr>
<td>Recreational Trails Mapping Consultant</td>
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<tr>
<td>Regional Human Services Coordination</td>
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<tr>
<td>Regional Housing Data Analysis</td>
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| Capital | 35,000 | 35,000 |
| Contingency | 429,255 | 31,500 | 460,755 |
| Reserved for Future Operations | - | 3,500 | 3,500 |
| Reserved for Coastal Resilience Planning Grant (future FYs) | 207,981 | 207,981 |

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<th>2,629,205</th>
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Quotation # 14496

Date: November 10, 2015

Description:
Server and Workstation Upgrade - Option 1

SalesRep:
Driscoll, Jennifer
(P) 203-744-2274  (F) 203-791-0107

Customer Contact:
Jim Rode
(P) 2034668623
jrode@scrcog.org

Customer:
South Central Regional Council of Governments
Jim Rode
127 Washington Ave, 4th Floor West
North Haven, CT 06473
(P) 2034668623

Bill To:
South Central Regional Council of Governments
Jim Rode
127 Washington Ave, 4th Floor West
North Haven, CT 06473
(P) 2034668623

Ship To:
South Central Regional Council of Governments
Jim Rode
127 Washington Ave, 4th Floor West
North Haven, CT 06473
(P) 2034668623

Customer PO:

Terms: Net 30 Days

Special Instructions:

Project Labor

<table>
<thead>
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<td>Systems Engineer Project Labor - Labor is an estimate. Actual hours worked will be invoiced at the rate of $122.00 per hour.</td>
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<td>Workstation Technician Project Labor - Labor is an estimate. Actual hours worked will be invoiced at the rate of $107.00 per hour.</td>
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Server

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<td>HP ProLiant ML350 G9 5U Tower Server - Intel Xeon E5-2640 v3 Octa-core (8 Core) 2.60 GHz - 2 Processor Support - 16 GB Standard DDR4 SDRAM Maximum RAM - 12Gb/s SAS RAID Supported, Serial ATA Controller - Gigabit Ethernet - 2 x 800 W - Matrox G200 Graphic</td>
<td>1</td>
<td>$2,961.39</td>
<td>$2,961.39</td>
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<tr>
<td>HP 600 GB 2.5&quot; Internal Hard Drive - SAS - 10000</td>
<td>4</td>
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<tr>
<td>HP 16GB DDR4 SDRAM Memory Module - 16 GB (1 x 16 GB) - DDR4 SDRAM - 2133 MHz DDR4-2133/PC4-17000 - Registered</td>
<td>1</td>
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SubTotal: $4,969.45

UPS

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SubTotal: $0.00

1 of 3
Quote #: 14496

11/10/2015 05:06 PM
**Customer:** South Central Regional Council of Governments  
**Description:** Server and Workstation Upgrade - Option 1  
**Date:** November 10, 2015  
**Quote #:** 14496

### Item Description

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Qty</th>
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<tbody>
<tr>
<td><strong>Server and Workstation Upgrade - Option 1</strong></td>
<td></td>
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</tr>
<tr>
<td><strong>Item Description</strong></td>
<td>Qty</td>
<td>Unit Price</td>
<td>Total</td>
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<tr>
<td><strong>Eaton 5P 1950 VA Tower/Rack Mountable UPS - 1950 VA/1920 W - 132 V AC - 3 Minute</strong></td>
<td>1</td>
<td>$999.34</td>
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<td>2U Tower/Rack Mountable - 3 Minute - 8 x NEMA 5-20R</td>
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<td><strong>Eaton Network Card-MS - Mini Slot - Ethernet, Sensor</strong></td>
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<td><strong>Workstations</strong></td>
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<td><strong>Item Description</strong></td>
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<tr>
<td><strong>HP EliteDesk 800G2 SFF, Intel Core i5-6500 3.2G 6M, 256GB HDD SATA Solid State,</strong></td>
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<td>DVD+/RW, 8GB DDR4-2133 (dual ch), W10P6 DG76 64-bit, 3-3-3-Why</td>
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<td><strong>Note:</strong> Upon order submission, there is a 14 business day lead time.</td>
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<tr>
<td><strong>HP Business P232 23&quot; LED LCD Monitor - 16:9 - 5 ms - 1920 x 1080 - 16.7 Million</strong></td>
<td>7</td>
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<td>Colors - 250 Nit - 5,000,000:1 - Full HD - VGA - DisplayPort - 30 W - Black - China</td>
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<tr>
<td>Energy Label (CEL), CECP, TCO Certified Displays, WEEE, TÜV, MEPS, ENERGY STAR,</td>
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<tr>
<td>EPEAT Gold,</td>
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</tr>
<tr>
<td><strong>HP ProBook 450 G2 15.6&quot; LED Notebook - Intel Core i5 i5-5200U Dual-core (2 Core)</strong></td>
<td>1</td>
<td>$612.31</td>
<td>$612.31</td>
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<tr>
<td>2.20 GHz - 4 GB DDR3L SDRAM RAM - 500 GB HDD - DVD-Writer - Intel HD 4400 - Windows</td>
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</tr>
<tr>
<td>8.1 64-bit - 1366 x 768 16:9 Display - Bluetooth - Wireless LAN - Webcam - HDMI -</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4 x Tota</td>
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<td></td>
<td></td>
</tr>
<tr>
<td><strong>Kingston 8GB 1600MHz SODIMM 1.35V - 8 GB (1 x 8 GB) - DDR3 SDRAM - 1600000</strong></td>
<td>1</td>
<td>$64.00</td>
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<td>MHz DDR3-1600/PC3-12800 - 1.35 V - Non-ECC - Unbuffered - 204-pin - SoDIMM</td>
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<tr>
<td><strong>Surface Book - Intel - Core i5 - RAM: 8 GB - 128 GB - 13.5 Inch - 3000 x 2000 -</strong></td>
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<td>$1,499.00</td>
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<tr>
<td>10-Point Multi-Touch - Bluetooth 4.0; IEEE 802.11 ac - Microsoft Windows 10 Professional</td>
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<tr>
<td><strong>Additional Hardware</strong></td>
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<tr>
<td><strong>Item Description</strong></td>
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<tr>
<td><strong>HP LTO-4 Ultrium 1760 SAS Internal WW Tape Drive - LTO-4 - 800 GB (Native)/1.60</strong></td>
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<td>163.84 MB/s Compressed - Linear Servo - 3 Year Warranty</td>
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<td><strong>HP Mini-SAS Cable - SAS</strong></td>
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<td><strong>HP LTO Ultrium 4 Tape Cartridge - LTO-4 - 800 GB (Native) / 1.60 TB (Compressed)</strong></td>
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<td>- 1 Pack</td>
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<tr>
<td><strong>Software</strong></td>
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<tr>
<td><strong>Item Description</strong></td>
<td>Qty</td>
<td>Unit Price</td>
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<tr>
<td><strong>Kaspersky Kaspersky Endpoint Security for Business - Subscription License - 1 Node</strong></td>
<td>15</td>
<td>$28.98</td>
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<tr>
<td>Academic, Government, Volume - 1 Year - PC - English</td>
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<tr>
<td><strong>VMware vSphere 6 Essentials Kit for 3 hosts (Max 2 processors per host)</strong></td>
<td>1</td>
<td>$297.00</td>
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**SubTotal** $1,216.12  
**SubTotal** $8,452.31  
**SubTotal** $2,989.18  

**Total** $12,657.59
**Customer:** South Central Regional Council of Governments  
**Description:** Server and Workstation Upgrade - Option 1  
**Date:** November 10, 2015  
**Quote #:** 14496

<table>
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<th>Item Description</th>
<th>Qty</th>
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<tr>
<td>VMware Academic Subscription only for VMware vSphere 6 Essentials Kit for 3 years</td>
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**SubTotal** $5,590.66

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Prices are valid 30 days from date of quotation. A 50% deposit is required for all hardware/software orders. Equipment prices do not include delivery or installations unless specified. Hardware/Software purchases are covered by their standard manufacturer warranty. TNSC's normal labor hours are 8:30 am - 5:30 pm Monday through Friday. Off-hour work will be billed at time and a half. Leasing options are also available - please ask your sales representative for details.

HP branded equipment cannot be returned once the HP seal is broken. If you have requested overnight shipping this quote shows only an estimate of those charges. Actual overnight charges will be added to your invoice after order approval.
Resolution Authorizing Executive Director to Negotiate and Execute Agreement with New England GeoSystems, LLC. related to the update of the Regional Recreational Trails Mapping Program

Whereas: SCRCOG planned to update the Regional Recreational Trails Mapping Program, which was funded by a 2004 National Recreational Trails Program Grant and, as part of the work plan, the trail data would be inventoried and updated as necessary, the trail brochures would be modernized and updated, and the trail data would be integrated into SCRCOG’s Regional GIS Program;

Whereas: During FY 2014-2015, SCRCOG authorized $103,000 of State Grant-in-Aid funding for consultant services related to the update of the Recreational Trails Mapping Program, none of which was expended;

Whereas: SCRCOG contracted with New England GeoSystems, LLC. (NEGEO) to develop the Regional GIS Program, which was funded through a Regional Performance Incentive Program Grant, and NEGEO is currently under contract to host and maintain the Regional GIS Program;

Whereas: Due to their GIS expertise and familiarity with the Regional GIS Program, it will be prudent to engage NEGEO to assist with updating the Regional Recreational Trails Mapping Program and integrate the trail data into the Regional GIS Program; and

Whereas: SCRCOG’s Executive Director recommends to the SCRCOG Board that NEGEO qualifies as an appropriate sole source vendor “possessing unique prerequisites...skills and background, which might render ‘sole source’ selection in the best interests of the Council” pursuant to Article XI, Section I, Subsection (4) of the Council bylaws.

Therefore, be it Resolved:

That the Executive Director, Carl J. Amento, is hereby authorized to act on behalf of the Council to negotiate and execute all appropriate and necessary contractual instruments with New England GeoSystems, LLC to complete the update to the Regional Recreational Trails Mapping Program.

Certificate:

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the SCRCOG on September 23, 2015.

Date: September 23, 2015

By: ___________________________
Mayor Benjamin Blake, Secretary
South Central Regional Council of Governments
Exhibit A – SOW Details

A1. Implementation Methodology
The figure below shows the process model that Deltek will use for this SOW.

The top row noted above reflects management tasks; the project is managed and controlled by the Project Manager and the Steering Committee. The second row of boxes represents the project stages.

Stage breaks are inserted into the model at key points where the project should be reviewed by the Steering Committee to evaluate the progress as well as continuation of the project into the next stage.

Initiate Project
The Initiate Project stage covers the initial planning of the project and is designed to confirm that the prerequisites for initiating the project are in place. When the prerequisites are met, the Initiate Project stage is completed.

Define Solution
In this stage, Deltek will work with Customer to refine the Deltek standard solution to match the requirements of Customer. The main tasks within the stage are the product training session and the solution workshops. When the solution has been defined the stage is completed.

Build and Test
In the Build and Test stage, the SOW SaaS Offering is installed and configured according to the agreed solution design document. The Build and Test stage focuses on the configuration of the SOW SaaS Offering, training and Customer testing; including data migration and validation. When Customer is finished with testing, the Build and Test stage is completed.

Establish Production
In the Establish Production stage, the production solution is established and the Go Live Plan is in place.

Prepare Organization
In the Prepare Organization stage, Customer's organization prepares for the transition to the SOW SaaS Offering by documenting procedures and training End Users. This stage focuses on the establishment of a support organization and the training of End Users. The stage is completed when End Users are trained and the procedures documented by Customer.
Go-Live and Close Project
The Go-Live and Close Project stage transitions to the new system and closing down the implementation project. This stage focuses on use of the new system and finalizing data conversion tasks. The stage is completed and the project closed down by the Steering Committee upon approval of the Project Closure Report.

A2. Detailed Scope
A detailed scope for each application category area follows. Deltek will provide Customer with project management and consulting related to the SOW SaaS Offering as follows:

- **Company and Organizational Structure**
  - Define and configure company information
  - Define and configure company-wide organizational structure
  - Define and configure fiscal years, accounting periods, sub-periods
  - Informal, consultative training related to company and organization structure

- **Accounts Payable Functions**
  - Define and configure Customer cash and A/P account/org combinations
  - Define and configure vendor terms and voucher settings
  - Define and configure vendors (consultants/subcontractors) including direct deposit information, where applicable
  - Define and configure vendor direct deposit transmissions
  - Informal, consultative training in the areas of vendor setup, voucher entry/posting, voucher selection and payment processing, voiding checks, posting manual cash disbursements and accounts payable report generation,

- **General Ledger Functions**
  - Define and configure chart of account structure
  - Define and configure financial reporting
  - Informal, consultative training in the area of account setup, account grouping, and configuration of drill down capabilities

- **Accounts Receivable Functions**
  - Define and configure accounts receivable comment configuration
  - Informal, consultative training in the areas of customer setup, cash receipts processing and posting, comment entry and accounts receivable report generation

- **Project Control**
  - Define and configure work breakdown structure
  - Define and configure labor codes
  - Define and configure projects
  - Define and configure labor costing configuration
  - Define and configure consultant accrual configuration
  - Define and configure overhead allocation configuration
- Define and configure revenue generation methods
- Informal, consultative training on contract management
- Informal, consultative training in the areas of project setup, labor posting, consultant accrual, overhead allocation and revenue generation processing project generation

- **Employees**
  - Define and configure employees in info center
  - Define and configure employee utilization reporting
  - Informal, consultative training in the area of employee setup and utilization reporting

- **Utilities**
  - Informal, consultative training in the area of Vision utilities

- **Billing**
  - **Configuration of billing terms**
    - Define and configure project billing terms
    - Define and configure billing groups
    - Define and configure billing tables
    - Informal, consultative training in area of billing setup, interactive billing process, draft and final billing processing, credit memos, and billing reports
  - **Configuration of invoice formats using Vision invoice template editor**
    - Define and configure standard invoice templates
    - Informal, consultative training in the area of invoice template setup.

- **Time and Expense**
  - **Time entry**
    - Define and configure timesheet calendar
    - Define and configure special projects
    - Define and configure timesheet configuration settings
    - Define and configure timesheet groups
    - Define and configure timesheet approval process
    - Informal, consultative training in the area of time setup, entry, processing and reporting
  - **Employee expense entry**
    - Define and configure expense configuration settings
    - Define and configure expense categories
    - Define and configure expense groups
    - Define and configure expense approval process
    - Informal, consultative training in the area of expense setup, entry, and reporting

- **Reports:**
  - Deltek will provide consulting on the configuration of commonly used standard reports most applicable to Customer’s identified business requirements
  - Assist with configuration of SOW SaaS Offering standard reports
  - There are no Custom reports included in the scope of this SOW
Workflows:
- Informal, consultative training in the areas of workflow configurations
- Deltek will not provide consulting and assistance with the configuration of any workflows.

Data Migration
Data Conversions will be executed one time in a test environment for validation prior to the data migration into the production – or live – database. It is Customer’s responsibility to validate the data conversion for accuracy. Prior to executing the conversion into the production environment, Customer will be asked for final approval and acceptance of data conversion activities as part of the Go-Live readiness assessment.
- **Customer will:**
  - Test and validate all data after Advantage to Vision test database conversion;
  - Test and validate all data after Advantage to Vision production database conversion.
- **Deltek will:**
  - Perform one test conversion pass from a single company, single currency Advantage database to Deltek Vision. Additional test conversion passes may be requested, but will require a change order.
  - Perform one production conversion pass from Advantage database to Deltek Vision

Consulting Support:
- Planning & Design Meeting, and Documentation (6 hours)
- Advantage to Vision Conversion Utility – test pass (8 hours)
- Test Conversion Database Validation & Configurations and Documentation (12 hours)
- Accounting Processing Ad Hoc Consultative Workshop (24 hours)
- Testing Support, Favorite Reports Assistance, and Readiness Assessment (18 hours)
- Advantage to Vision Conversion Utility – go-live pass (8 hours)
- Configuration Copy Scripts (4 hours)
- Go-Live Support and Assistance (4 hours)
- 1st Billing Support and Assistance (4 hours)
- 1st Month End Support and Assistance (4 hours)
- Project Coordinator Support and Governance (20 hours)

A3. Out of Scope
For the purpose of clarity, activities that are out of scope include but are not limited to the following:

1. Implementation of any module and development of any Interfaces or Integrations not explicitly listed in Section 1.5 above
2. Implementation Services Scope does not include consulting services for Multi-Company, Multi-Currency, Payroll Integration, iAccess, Visualization, CRM Starter Pack, Resource Planning Starter Pack, or Kona Starter Pack.
3. Customizations on the SOW SaaS Offering
4. Data migration other than as described above
5. Development of workflows
6. Custom reports where “custom report” means a report that requires modification of the SOW SaaS Offering through Microsoft SQL Server Reporting Consulting Services rather than using the SOW SaaS Offering’s existing configuration capabilities.

7. Custom invoice templates (beyond Deltek Vision standard Billing Configuration functions)

8. Expanding the implementation to include entities not specified herein. Deltek understands that Customer may participate in acquisitions during the course of this SOW. Deltek will provide Change Orders as needed to assist Customer in determining the approach for each acquisition and incorporate additional entities into the Customer organization.

9. End User training is Customer’s responsibility. Deltek will provide training as identified in Section A6 below. Development of materials required for End User training is the responsibility of Customer.

Deltek will not perform out of scope activities without a mutually agreed Change Order that will include applicable fees, costs and a revised schedule if appropriate.

**A4. Deliverables**

The table below lists the Deliverables for this SOW:

<table>
<thead>
<tr>
<th>Deliverable Description</th>
<th>Owner</th>
<th>Contributor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseline Project Plan</td>
<td>Deltek</td>
<td>Customer</td>
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<tr>
<td>Solution Design Document</td>
<td>Deltek</td>
<td>Customer</td>
</tr>
<tr>
<td>Configuration Document</td>
<td>Customer</td>
<td>Deltek</td>
</tr>
<tr>
<td>Data Extraction Verification Document</td>
<td>Deltek</td>
<td>Customer</td>
</tr>
<tr>
<td>Functional Test Plan Template</td>
<td>Customer</td>
<td>Deltek</td>
</tr>
<tr>
<td>Baseline Cutover Plan</td>
<td>Customer</td>
<td>Deltek</td>
</tr>
<tr>
<td>Project Close Document</td>
<td>Deltek</td>
<td>Customer</td>
</tr>
</tbody>
</table>

1. **Baseline Project Plan**—Consists of the project tasks and resources using MS Project.

2. **Solution Design Document**—Consists of the discussions and design considerations made with regard to the deployment of the SOW SaaS Offering during the initial meetings and solution design workshop. The information in the Solution Design Document will be used as the basis for the configuration of the Deltek Vision database.

3. **Configuration Document**—A document that describes the process Customer will use to manage and control configuration decisions and future changes to those settings.

4. **Data Extraction Verification Document**—A document that describes the processes to verify the accuracy of data imported into Deltek Vision.

5. **Functional Test Plan Template**—Outlines the isolated functions, as defined by Customer, to be tested by Customer’s staff during the testing phase.

6. **Baseline Cutover Plan**—Step by step activities to be performed by specific staff within detailed timeframes to cutover from the legacy system(s) to Deltek Vision.
7. **Project Close Document** — A document indicating the scope of the project has been completed.

Deltek’s deliverables shall be provided to Customer in the Deltek format. Customer shall approve, reject, and/or revise any Deliverable within five business days of Customer’s receipt. If Customer rejects a Deliverable, all causes for the rejection shall be provided in writing. When the changes are completed and the revised Deliverable is delivered to Customer, Customer shall have an additional five business days to accept or reject the Deliverable. Should Deltek dispute any cause for rejection for any such Deliverable, Deltek may elect to escalate in accordance with the escalation procedures set forth in the SOW. If Customer fails to approve or reject the Deliverable within five business days from delivery, the Deliverable shall be deemed accepted.

A5. **Technical and Implementation Assumptions**

In addition to the general assumptions in the SOW, the scope of this SOW is based on the following technical and implementation assumptions:

1. Deltek will be provided access to Customer’s data, etc. in a timely manner in support of the Project Plan.
2. This SOW is for a single-company, single currency database. Additional company configuration requests will be handled via a Change Order.
3. Implementation training plan assumes a train-the-trainer approach. Deltek will train Customer Key Users. End-user training will be performed by Customer.
4. Deltek may use subcontractors to perform the Services in this SOW.
5. Services Estimate and SOW Budget assumes all work will be completed during regular US business hours. Charges for evening and/or weekend work will be subject to a premium rate of $330 per hour, will be scoped if/as needed, and are subject to resource availability.
6. Go-Live Cutover may require down time and/or no postings in the system. Given the critical nature and timing associated with financial data and system cutovers; down time should be expected. Your Project Manager will work with you to define a cutover plan to best fit within resource availability and minimum impact to your organization.

A6. **Training**

The following recommended training plan is included in the estimated fee for this SOW.

<table>
<thead>
<tr>
<th>Type</th>
<th>Description</th>
<th>Details</th>
<th>Estimated Units</th>
<th>Unit Rate</th>
<th>Estimated Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vision 7 Learning Portal$</td>
<td>Web-based Named User Subscription</td>
<td>430+ videos, 34+ hours of content available to one user</td>
<td>2 Users</td>
<td>$1,000/ user/year</td>
<td>$2,000</td>
</tr>
</tbody>
</table>

Information for Delivery or set up information for Learning Portal:

<table>
<thead>
<tr>
<th>Learning Portal Point of Contact</th>
<th>Phone Number</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Albert Ruggiero</td>
<td>203.466.8622</td>
<td><a href="mailto:ruggiero@scrcog.org">ruggiero@scrcog.org</a></td>
</tr>
<tr>
<td>Chris Rappa</td>
<td>203.234.7555</td>
<td><a href="mailto:cjropa@scrcog.org">cjropa@scrcog.org</a></td>
</tr>
</tbody>
</table>
Training Plan Notes and Assumptions:

1. Vision Learning Portal
   a. Subject to subscription terms at [www.deltek.com/subscriptionterms](http://www.deltek.com/subscriptionterms).
   b. Customer is eligible to receive a $1,000 discount off of the Enterprise Edition of the Vision Learning Portal if the Enterprise Edition is purchased within 90 days of SOW within the 90 day window, the discounted price for the Enterprise Edition of the Learning Portal would be $4,000.

A7. Roles & Responsibilities
The success of this project requires cooperation and contribution of resources from each party. The following tables define possible roles and high-level responsibilities of the parties’ resources that may be utilized as part of this SOW where applicable to the scope of the SOW.

A7.1 Deltek Personnel Roles and Responsibilities

<table>
<thead>
<tr>
<th>Role</th>
<th>Responsibilities</th>
</tr>
</thead>
</table>
| **Delivery Director** | • Monitor project progression  
                          • Problem escalation                                                        |
| **Project Coordinator** | • Primary point of contact for the SOW and works collaboratively with Customer Project Manager  
                         • Facilitates the use of the Deltek methodology, including standard project governance documents as follows:  
                         o Risk mitigation  
                         o Problem escalation  
                         o Manage SOW project scope and Change Order process  
                         o Provide agreed upon project status reports as well as co-lead in project status meetings  
                         • Provide Deltek baseline Project Plan and overall implementation strategy  
                         • Monitor and report plan progress against Deltek SOW budget  
                         • Coordinate with Customer Project Manager to schedule any on-site consultant visits including the management of Deltek resource allocation |
| **Functional Consultants** | • Perform informal training for identified Customer staff  
                            • Provide test plan(s)  
                            • Assist in the execution of testing per Deltek supplied test plans  
                            • Provide Consultant Progress Reports (CPRs) per engagement  
                            • Provide product and process information and guidance  
                            • Map product to processes and requirements  
                            • Jointly design and set up the configuration of the SOW SaaS Offering  
                            • Perform assigned configuration tasks and document design solution  
                            • Document configuration settings |
| **Technical Consultants** | • Provide strategy guidance around data migration, Extract Transform Load (ETL) and integration processes and techniques  
                             • Lead in creation of data conversion plans  
                             • Coordinate and synchronize all data migration and integration tasks  
                             • Proactively evaluate service requests, objectives, scope and budget. Identify, document and communicate changes to scope and priorities as needed  
                             • Facilitate changes needed to plan and schedule. Work with Project Manager to |
<table>
<thead>
<tr>
<th>Role</th>
<th>Responsibilities</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Implement</td>
</tr>
<tr>
<td></td>
<td>• Provide training of technical, functional, and design team in data requirements in support of data mapping</td>
</tr>
<tr>
<td></td>
<td>• Lead in documenting and designing the ETL migration process, source data requirements, transformation logic and crosswalks.</td>
</tr>
<tr>
<td></td>
<td>• Lead development of integrations, data transformation, validation and load processes</td>
</tr>
<tr>
<td></td>
<td>• Manage ETL test runs and Go-Live data migration</td>
</tr>
<tr>
<td></td>
<td>• Manage documented technical issues to resolution</td>
</tr>
<tr>
<td></td>
<td>• Provide metrics to confirm quantities and quality of migration results.</td>
</tr>
<tr>
<td></td>
<td>• Provide Consultant Progress Reports (CPRs) per engagement</td>
</tr>
<tr>
<td>Senior Solution Architect</td>
<td>• Coordinate and synchronize efforts related to in-scope end-to-end business processes and solution design</td>
</tr>
<tr>
<td></td>
<td>• Solution lead and strategic advisor</td>
</tr>
<tr>
<td></td>
<td>• Share broad knowledge across multiple products</td>
</tr>
<tr>
<td></td>
<td>• Work with Project Sponsors and Project Managers to develop engagement strategy</td>
</tr>
<tr>
<td></td>
<td>• Provide industry leading practice advice</td>
</tr>
<tr>
<td></td>
<td>• Lead cross-product integration and architecture design</td>
</tr>
<tr>
<td></td>
<td>• Lead project initiatives around business processes, SOW SaaS Offering, people, requirements and deployment options</td>
</tr>
</tbody>
</table>

A7.2 Customer Personnel Roles and Responsibilities
Customer functional team leads will have authority to make decisions related to module design, configuration and testing to streamline the decision making process. Critical path decisions are to be made during the discussion/meeting in which the issue is identified. Non-critical decisions, as mutually agreed by the parties, will be made within twenty-four (24) hours of identification of the issue.

<table>
<thead>
<tr>
<th>Role</th>
<th>Responsibilities</th>
</tr>
</thead>
</table>
| Project Sponsor | • Set business priorities  
• Set project goals and objectives  
• Allocate resources (budget/staff)  
• Issue resolution  
• Conflict management  
• Change control |
| Project Manager | • Dedicated and assigned at project start as the primary point of contact  
• Ensure all project infrastructure requirements are met (hardware, software, building access, network access, database access, human resources, work space, etc)  
• Develop and maintain ongoing Project Plan incorporating Customer’s tasks and resource plans  
• Ensure responsibilities and deliverables are met or created by driving the execution of such  
• Monitor and approve invoices and expenses  
• Approve readiness assessment project deliverables and milestones  
• Participate in project status meetings  
• Co-manage: |
A8. Professional Fees
Deltek will provide Consulting Services on a time and materials basis. The following is Deltek’s billing rate table for the various consultant types that will participate in the Consulting Services. These rates are in effect from the Effective Date through the estimated end date in Section 1.3 Schedule above. Consulting Services performed after that date will be billed at Deltek’s then-current rates.

<table>
<thead>
<tr>
<th>Consultant Role</th>
<th>STANDARD HOURLY BILLING RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Solution Architect</td>
<td>$330.00</td>
</tr>
<tr>
<td>Principal Consultant</td>
<td>$270.00</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>$230.00</td>
</tr>
<tr>
<td>Project Coordinator</td>
<td>$200.00</td>
</tr>
</tbody>
</table>

Based on the scope, schedule, resources, and assumptions set forth herein and the rates above, the overall estimate for this SOW is $27,160, including the recommended training plan described in Section
A6 above. All fees are in US Dollars (USD). The table below shows how the estimated hours and fees were used to create the estimate. This table is not intended to restrict or guarantee the number of hours to be expended in each implementation area.

<table>
<thead>
<tr>
<th>Implementation Consulting Services</th>
<th>Estimated Hours</th>
<th>Estimated Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Coordination</td>
<td>20</td>
<td>$4,000</td>
</tr>
<tr>
<td>Application Consulting</td>
<td>72</td>
<td>$16,560</td>
</tr>
<tr>
<td>Data Conversion</td>
<td>20</td>
<td>$4,600</td>
</tr>
<tr>
<td><strong>Consulting Services Total</strong></td>
<td><strong>112</strong></td>
<td><strong>$25,160</strong></td>
</tr>
<tr>
<td><strong>Training Total</strong></td>
<td></td>
<td><strong>$2,000</strong></td>
</tr>
<tr>
<td><strong>Total Estimate</strong></td>
<td></td>
<td><strong>$27,160</strong></td>
</tr>
</tbody>
</table>

A9. Consulting Services Warranty
Should the Consulting Services performed under this SOW fail to substantially meet the agreed upon specifications within the first thirty (30) days after completion of the Consulting Services, Deltek will re-perform the Consulting Services in order to render a correction to such failure at no additional cost to Customer (the “Service Warranty Period”). To be valid, any claim regarding failure of the Consulting Services to comply with the specifications must be made within the Service Warranty Period. If such non-conformity is based on a change to the Deliverable made by a party other than Deltek, Deltek reserves the right to charge, and Customer agrees to pay Deltek at its then-current rates for the time Deltek spent determining the cause of the non-conformity and/or correcting it. This is the only warranty provided with respect to the Consulting Services hereunder. ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, ARE HEREBY DISCLAIMED.

A10. Notices
All notices and other communications regarding this SOW shall be in writing and shall be effective upon personal delivery, five days after being mailed by registered or certified mail, return receipt requested, or one business day after being sent by nationally recognized overnight courier. Notices shall be addressed as follows:

<table>
<thead>
<tr>
<th>If to Deltek</th>
<th>If to Customer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deltek, Inc.</td>
<td>South Central Regional Council of Governments</td>
</tr>
<tr>
<td>2291 Wood Oak Drive</td>
<td></td>
</tr>
<tr>
<td>Herndon, VA 20171</td>
<td></td>
</tr>
<tr>
<td>Attn: Contracts Group</td>
<td></td>
</tr>
</tbody>
</table>
Resolution

Executive Committee of the South Central Regional Council of Governments
Fiscal Year 2015-2016 - Budget Revision # 1

Whereas: South Central Regional Council of Governments on May 27, 2015 adopted an
operating budget for Fiscal Year 2015-2016, and

Whereas: SCRCOG By-Laws require any revision to the operating budget during the course
of the year, which exceeds 10% of the approved budgeted item be approved by
the Council of Governments.

Now, therefore be resolved by the South Central Regional Council of Governments:

That Fiscal Year 2015-2016 Budget Revision # 1 is adopted.

Certificate:

The undersigned duly qualified and acting Secretary of the South Central Regional Council of
Governments certifies that the foregoing is a true and correct copy of a resolution adopted at a
legally convened meeting of the South Central Regional Council of Governments on November
18, 2015.

Date: November 18, 2015

By:

Benjamin Blake, Secretary
South Central Regional Council of Governments
Resolution Authorizing Executive Director to Negotiate and Execute Agreement with Deltek, Inc. to upgrade SCRCOG’s Accounting/Project Management Software

Whereas: SCRCOG has utilized the Deltek Advantage accounting/project management software since the late 1990s;

Whereas: Deltek Advantage is at its end-of-life/end-of-support and is not compatible with current computer operating systems and an upgrade is necessary to ensure compatibility with current and future computer operating systems;

Whereas: Deltek Vision is the next generation upgrade of the Deltek Advantage software; and

Whereas: Upgrading to the Deltek Vision accounting/project management software will allow SCRCOG to continue to maintain financial records and develop reports in accordance with U.S. DOT and CT DOT regulations and guidance.

Therefore, be it Resolved:

That the Executive Director, Carl J. Amento, is hereby authorized to act on behalf of the Council to negotiate and execute all appropriate and necessary contractual instruments with Deltek, Inc. to upgrade SCRCOG’s accounting/project management software to Deltek Vision.

Certificate:

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the SCRCOG on November 18, 2015.

Date: November 18, 2015

By: ________________________________
Mayor Benjamin Blake, Secretary
South Central Regional Council of Governments
FY 2015-16 Budget Revision # 2

Budget Revision # 2 amends SCRCOG’s approved FY 2015-16 budget by reprogramming the balance of FY 2015-16 State Grant-in-Aid funds currently held in Contingency ($229,150). The budget revision programs the $229,150 for (1) Business Assistance project ($219,650) and (2) additional funding for the Regional Human Services Coordination Project ($9,500).

Proposed Allocation of Remaining State Grant in Aid - FY 2015-16

<table>
<thead>
<tr>
<th>Business Assistance Project</th>
<th>$ 45,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff Salary and Benefits</td>
<td>$ 45,000</td>
</tr>
<tr>
<td>Travel</td>
<td>5,000</td>
</tr>
<tr>
<td>Consultants/Event Programming</td>
<td>64,650</td>
</tr>
<tr>
<td>Reserved for Overhead Assignment</td>
<td>25,000</td>
</tr>
<tr>
<td>Reserved for FY 2016-17</td>
<td>80,000</td>
</tr>
<tr>
<td>Regional Human Services Coordination</td>
<td>9,500</td>
</tr>
<tr>
<td>Total</td>
<td>$229,150</td>
</tr>
</tbody>
</table>

Business Assistance Project

SCRCOG proposes to organize and fund a unique regional program focused on fostering the growth of existing start-ups and early stage small businesses. The project would be a region-wide public-private partnership utilizing the skills and resources of existing economic development and business assistance professionals in the region, including municipal economic development directors, commissioners and corporations, business assistance staff of the Greater New Haven Chamber of Commerce and local chambers in the region, and staff of regional economic development organizations such as REX and UI. The start-up/co-working portion of the initiative would be driven by entrepreneurial concepts and programs developed by the Kauffman Foundation in Kansas City, Missouri. The “economic gardening” portion of the project would engage the Edward Lowe Foundation from Minnesota, currently with 33 ongoing projects nationwide, to oversee the training and execution of growth strategies for existing small businesses in the region. We envision the project involving promotion of co-working spaces and entrepreneurial activities within the region, promotion of the region as an entrepreneurial place, a mentoring program utilizing existing mature businesses, and utilization of SCRCOG’s Business Analyst database and regional GIS capabilities to provide marketing and consumer data to grow existing businesses. SCRCOG proposes to hire two special grant-funded employees to organize the regional programming.

Human Services Coordination

This budget revision includes $9,500 for the regional human services coordination mandated by state statute. Per CT CGS Sec. 17a-760, SCRCOG must establish a regional human services coordinating council “to encourage collaborations that will foster the development and maintenance of a client-focused structure for the health and human services system in the region.” The human services coordinating council must be at least bi-annually to “(1) ensure that regional plans and activities are coordinated with the human service needs of the region and (2) develop approaches to improve service delivery and achieve cost savings in the region.”

Actual line item revisions are below, followed by a resolution authorizing Budget Revision #2.
### Revenue

<table>
<thead>
<tr>
<th></th>
<th>Current Budget</th>
<th>Proposed Change</th>
<th>Revised Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Municipal Contribution</td>
<td></td>
<td></td>
<td>154,200</td>
</tr>
<tr>
<td>Transportation Planning</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S. DOT - FY 2015-2016</td>
<td>935,538</td>
<td></td>
<td>935,538</td>
</tr>
<tr>
<td>U.S. DOT - Mobility Management</td>
<td>87,006</td>
<td></td>
<td>87,006</td>
</tr>
<tr>
<td>CDOT - FY 2015-2016</td>
<td>116,943</td>
<td></td>
<td>116,943</td>
</tr>
<tr>
<td>CDOT - Mobility Management</td>
<td>21,751</td>
<td></td>
<td>21,751</td>
</tr>
<tr>
<td>CDOT - LTCIP</td>
<td>232,320</td>
<td></td>
<td>232,320</td>
</tr>
<tr>
<td>Regional Planning</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CT OPM - State Grant-in-Aid (SGIA) - FY16</td>
<td>410,000</td>
<td></td>
<td>410,000</td>
</tr>
<tr>
<td>CT OPM - State Grant-in-Aid (SGIA) - FY15 (carryover)</td>
<td>184,547</td>
<td></td>
<td>184,547</td>
</tr>
<tr>
<td>Regional GIS Program</td>
<td>62,000</td>
<td></td>
<td>62,000</td>
</tr>
<tr>
<td>Coastal Resilience Planning Grant</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NFWF - Coastal Resilience Planning Grant</td>
<td>608,447</td>
<td></td>
<td>608,447</td>
</tr>
<tr>
<td>Investment Income</td>
<td>1,000</td>
<td></td>
<td>1,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,813,752</strong></td>
<td></td>
<td><strong>2,813,752</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th>Current Budget</th>
<th>Proposed Change</th>
<th>Revised Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>497,325</td>
<td>30,000</td>
<td>527,325</td>
</tr>
<tr>
<td>Benefits</td>
<td>209,378</td>
<td>15,000</td>
<td>224,378</td>
</tr>
<tr>
<td>Travel</td>
<td>14,600</td>
<td>5,000</td>
<td>19,600</td>
</tr>
<tr>
<td>Computer Supplies &amp; Software</td>
<td>59,750</td>
<td></td>
<td>59,750</td>
</tr>
<tr>
<td>Rent</td>
<td>107,700</td>
<td></td>
<td>107,700</td>
</tr>
<tr>
<td>General Office Expenses</td>
<td>77,250</td>
<td></td>
<td>77,250</td>
</tr>
<tr>
<td>Transportation Consultants</td>
<td>525,000</td>
<td></td>
<td>525,000</td>
</tr>
<tr>
<td>Other Consultants</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GIS Consultant</td>
<td>15,000</td>
<td></td>
<td>15,000</td>
</tr>
<tr>
<td>Shared Services Study Implem.</td>
<td>15,000</td>
<td></td>
<td>15,000</td>
</tr>
<tr>
<td>Capitol Region Purchasing Council</td>
<td>7,500</td>
<td></td>
<td>7,500</td>
</tr>
<tr>
<td>Coastal Resilience - Nature Conservancy</td>
<td>179,045</td>
<td></td>
<td>179,045</td>
</tr>
<tr>
<td>Coastal Resilience - GBRC</td>
<td>58,923</td>
<td></td>
<td>58,923</td>
</tr>
<tr>
<td>Coastal Resilience - Environmental Eng. Firm</td>
<td>131,077</td>
<td></td>
<td>131,077</td>
</tr>
<tr>
<td>Mobility Management</td>
<td>89,422</td>
<td></td>
<td>89,422</td>
</tr>
<tr>
<td>Recreational Trails Mapping Consultant</td>
<td>103,000</td>
<td></td>
<td>103,000</td>
</tr>
<tr>
<td>Regional Human Services Coordination</td>
<td>9,500</td>
<td>9,500</td>
<td>19,000</td>
</tr>
<tr>
<td>Regional Housing Data Analysis</td>
<td>7,047</td>
<td></td>
<td>7,047</td>
</tr>
<tr>
<td>Business Assistance Project - Consultants/Event Programming</td>
<td>-</td>
<td>64,650</td>
<td>64,650</td>
</tr>
<tr>
<td>Capital</td>
<td>35,000</td>
<td></td>
<td>35,000</td>
</tr>
<tr>
<td>Contingency</td>
<td>460,755</td>
<td>(229,150)</td>
<td>231,605</td>
</tr>
<tr>
<td>Reserved for Future Operations</td>
<td>3,500</td>
<td></td>
<td>3,500</td>
</tr>
<tr>
<td>Reserved for Business Assistance Project - Overhead Assignment</td>
<td>-</td>
<td>25,000</td>
<td>25,000</td>
</tr>
<tr>
<td>Reserved for Business Assistance Project - FY 2016-17</td>
<td>-</td>
<td>80,000</td>
<td>80,000</td>
</tr>
<tr>
<td>Reserved for Coastal Resilience Planning Grant (future FYs)</td>
<td>207,981</td>
<td>207,981</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>2,813,752</strong></td>
<td></td>
<td><strong>2,813,752</strong></td>
</tr>
</tbody>
</table>
Resolution

Executive Committee of the South Central Regional Council of Governments
Fiscal Year 2015-2016 - Budget Revision # 2

Whereas: South Central Regional Council of Governments on May 27, 2015 adopted an operating budget for Fiscal Year 2015-2016, and

Whereas: SCRCOG By-Laws require any revision to the operating budget during the course of the year, which exceeds 10% of the approved budgeted item be approved by the Council of Governments.

Now, therefore be resolved by the South Central Regional Council of Governments:

That Fiscal Year 2015-2016 Budget Revision # 2 is adopted.

Certificate:

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is a true and correct copy of a resolution adopted at a legally convened meeting of the South Central Regional Council of Governments on November 18, 2015.

Date: November 18, 2015

By:

Benjamin Blake, Secretary
South Central Regional Council of Governments
MEMORANDUM RE: State Grant-in-Aid (SGIA) PROJECTS

To: SCRCOG Board members

FROM: Carl Amento, Executive Director

DATE: November 12, 2015

At the October 28th SCRCOG Board meeting, it was requested that SCRCOG staff prepare a report on what other projects were considered by SCRCOG staff before the Business Assistance proposal was advanced.

Here are the other projects that were considered:

1. **Studies of Rivers, Watersheds and/or Dams**
   It was felt that major watersheds in region had already been studied, some quite recently. Dams were considered to be a state issue.

2. **Asset management studies**
   We considered what other asset management studies might be helpful to our member municipalities, besides the road pavement, traffic signs and signal lights already included in asset management studies. We could not come up with another category that would be suitable for study at the regional level.

3. **Human Services Coordination**
   A recent state statute requires COGs to host a minimum of two meetings per year of human services providers in the region. We decided to set aside a small amount of SGIA funds to carry out this task.

4. **Regional Housing study**
   We considered leveraging the Municipal Housing Profiles prepared by Partnerships for Strong Communities, and creating an updated Regional Housing Study. SCRCOG last completed a Regional Housing Study in 2004. We determined that we could accomplish this task with in-house resources and perhaps a small amount of consultant assistance and/or purchase of additional datasets. We allocated a small amount of funds from SGIA for this task.

5. **Regional Stormwater Coalition**
   We considered SCRCOG organizing a Regional Stormwater Coalition to assist our member municipalities with compliance with the proposed changes to the Municipal Separate Storm Sewer Systems (MS4) Permit. Massachusetts
communities had successfully formed collaborations to establish report templates, and buy test equipment at a regional level for cost-savings. With the Permit regulations in Connecticut not likely to be approved until late 2016, this project was deemed premature at this time.

6. **Regional Recreational Trails Mapping Project**
   An update of the Regional Recreational Trails Mapping Project, including modernized/updated brochures and integration into the Regional GIS Program, was requested by the member towns. The project was approved by the SCRCOG Board at the September 23, 2015 meeting.

7. **Regional GIS Planimetric Data**
   The member towns expressed interest in obtaining planimetric data to enhance the Regional GIS Program. However, we are not ready to use SGIA funding on such a project now. The COGs have worked with the state to organize a statewide flyover in 2016 to obtain the orthoimagery and the data required to develop planimetric data for the region. The timing of the Regional Performance Incentive Program grants which will be awarded in 2016 was better suited to this project.

8. **Regional Open Space Inventory/ FEMA Community Rating System**
   At the time of consideration, these projects were the subject matters of pending Regional Performance Incentive Program grant applications.

9. **Additional GIS data layers**
   SCRCOG staff meets regularly with GIS representatives from the member municipalities. There have been no suggestions received for further data layers on a regional level, except for the Regional Trails Mapping Project.

10. **Additional Coastal Resilience projects**
    With SCRCOG’s work on the $700,000 National Fish and Wildlife Foundation Coastal Resilience Framework still in process, and with further grant funding available for coastal resilience, use of SGIA funding at this time was not deemed advisable.

   Attached is CGS 8-31b, which lists the allowable uses of SGIA funds.
Sec. 8-31b. Restructure of regional planning agencies and regional councils of elected officials into regional councils of governments. (a) On or before January 1, 2015, each regional planning agency created pursuant to sections 8-31a to 8-37a, inclusive, of the general statutes, revision of 1958, revised to January 1, 2013, and each regional council of elected officials created pursuant to sections 4-124c to 4-124h, inclusive, shall be restructured to form a regional council of governments as provided in section 4-124j.

(b) A regional council of governments may accept or participate in any grant, donation or program available to any political subdivision of the state and may also accept or participate in any grant, donation or program made available to counties by any other governmental or private entity. Notwithstanding the provisions of any special or public act, any political subdivision of the state may enter into an agreement with a regional council of governments to perform jointly or to provide, alone or in cooperation with any other entity, any service, activity or undertaking that the political subdivision is authorized by law to perform. A regional council of governments established pursuant to this section may administer and provide regional services to municipalities and may delegate such authority to subregional groups of such municipalities. Regional services provided to member municipalities shall be determined by each regional council of governments and may include, without limitation, the following services: (1) Engineering; (2) inspectional and planning; (3) economic development; (4) public safety; (5) emergency management; (6) animal control; (7) land use management; (8) tourism promotion; (9) social; (10) health; (11) education; (12) data management; (13) regional sewerage; (14) housing; (15) computerized mapping; (16) household hazardous waste collection; (17) recycling; (18) public facility siting; (19) coordination of master planning; (20) vocational training and development; (21) solid waste disposal; (22) fire protection; (23) regional resource protection; (24) regional impact studies; and (25) transportation.

(c) Beginning on January 1, 2015, and annually thereafter, each regional council of governments shall submit an annual report to the Secretary of the Office of Policy and Management and to the joint standing committee of the General Assembly having cognizance of matters relating to municipalities. Such annual report shall include the following: (1) A description of any regional program, project or initiative provided or planned by such regional council of governments; (2) a description of any expenditure, including the source of funding, spent on each such regional program, project or initiative and a cost-benefit analysis for such expenditure; (3) a list of existing services provided by a municipality or by the state that, in the opinion of the regional council of governments, could be transferred to such regional council of governments and any efficiency associated with such transfer; (4) a discussion and review of the performance of any regional program, project or initiative, including any recommendations for legislative action; and (5) specific annual goals and objectives and quantifiable outcome measures for each program, project or initiative administered or provided by such regional council of governments.

(P.A. 13-247, S. 250, 313.)

Resolution Authorizing Application for Regional Performance Incentive Program Grant
(Regional Open Space Inventory)

Whereas: Pursuant to Section 4-124s of the Connecticut General Statutes, as amended by Section 253 of Public Act 13-247, the CT Legislature has re-instituted a Regional Performance Incentive Program, to be administered by the CT Office of Policy and Management;

Whereas: The South Central Regional Council of Governments (SCRCOG) does not have a comprehensive inventory of open space and there is currently no standardized definition of open space;

Whereas: A Regional Open Space Inventory will enable SCRCOG to develop a Regional Open Space Plan, which will be incorporated into the Regional Plan of Conservation and Development;

Whereas: SCRCOG has developed a regional Geographic Information Systems (GIS) Program that includes environmental data from state, regional, and local sources; and

Whereas: SCRCOG is in support of a grant to fund the costs of developing a Regional Open Space Inventory, which will develop a definition of regional open space and develop a database will be integrated into with the SCRCOG GIS Program.

Now, Therefore, Be It Resolved By the Council of Governments
That the South Central Regional Council of Governments’ Executive Director is hereby authorized to apply to the Connecticut Office of Policy and Management for a Regional Performance Incentive Program Grant to fund the costs of developing a Regional Open Space Inventory.

Certificate

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is true and correct copy of a resolution adopted at a legally convened meeting of the Council of Governments on November 18, 2015.

Date: November 18, 2015.  By: __________________________
Mayor Benjamin Blake, Secretary
South Central Regional Council of Governments
Resolution Authorizing Application for Regional Performance Incentive Program Grant
(Acquisition of Regional GIS Planimetric Data)

Whereas: Pursuant to Section 4-124s of the Connecticut General Statutes, as amended by Section 253 of Public Act 13-247, the CT Legislature has re-instituted a Regional Performance Incentive Program (RPIP), to be administered by the CT Office of Policy and Management;

Whereas: The South Central Regional Council of Governments (SCRCOG) received a RPIP grant in 2012 to develop a Regional GIS Program;

Whereas: The Regional GIS Program improved and standardized the parcels and data layers for the fifteen municipalities in the South Central Region;

Whereas: During the development of the Regional GIS Program, a need was expressed for updated planimetric data (horizontal position of objects on the Earth's surface such as roads, buildings, edge of pavement, etc...) for the fifteen municipalities in the South Central Region; and

Whereas: The Capitol Region Council of Governments, in partnership with seven of the state’s Councils of Governments, including SCRCOG, applied for and received a 2014 RPIP grant to conduct a Statewide Flight in Spring 2016 to acquire 3-inch resolution orthoimagery and one foot contours;

Whereas: The Spring 2016 Statewide Flight is expected to include a buy-up option for planimetric data; and

Whereas: The South Central Regional Council of Governments is in support of a grant to fund the costs of acquiring planimetric data for the South Central Region by leveraging the 2016 Statewide Flight.

Now, Therefore, Be It Resolved By the Council of Governments
That the South Central Regional Council of Governments’ Executive Director is hereby authorized to apply to the Connecticut Office of Policy and Management for a Regional Performance Incentive Program Grant to fund the costs of acquiring planimetric data for the South Central Region.

Certificate

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is true and correct copy of a resolution adopted at a legally convened meeting of the Council of Governments on November 18, 2015.

Date: November 18, 2015.  By:  
Mayor Benjamin Blake, Secretary  
South Central Regional Council of Governments

127 Washington Avenue, 4th Floor West, North Haven, CT 06473
www.scrcog.org  T (203) 234-7555  F (203) 234-9850  camento@scrcog.org
Resolution Authorizing Application for Regional Performance Incentive Program Grants that may be submitted by Member Municipalities.

Whereas: Pursuant to Section 4-124s of the Connecticut General Statutes, as amended by Section 253 of Public Act 13-247, the CT Legislature has re-instituted a Regional Performance Incentive Program (RPIP), to be administered by the CT Office of Policy and Management;

Whereas: RPIP Grant proposals may be submitted by a Council of Governments (COG), two or more municipalities acting through a COG, any economic development district(s) or any combination thereof;

Whereas: RPIP Grant proposals may fall into one of three categories: (1) the joint provision of a service or services currently provided by individual municipalities but not presently provided on a regional basis, (2) a planning study regarding the joint provision of any service on a regional basis, or (3) shared information technology services; and

Whereas: The South Central Regional Council of Governments is in support of any grant proposals that involve two or more municipalities in the South Central Region.

Now, Therefore, Be It Resolved By the Council of Governments
That the South Central Regional Council of Governments’ Executive Director is hereby authorized to apply to the Connecticut Office of Policy and Management for any Regional Performance Incentive Program Grant proposals involving two or more municipalities in the South Central Region that are submitted to SCRCOG by Member Municipalities.

Certificate

The undersigned duly qualified and acting Secretary of the South Central Regional Council of Governments certifies that the foregoing is true and correct copy of a resolution adopted at a legally convened meeting of the Council of Governments on November 18, 2015.

Date: November 18, 2015. By: Mayor Benjamin Blake, Secretary
South Central Regional Council of Governments
Business Recruitment, Retention

Please see attached sheets for analysis of Business Attraction, Recruitment and Retention, as well as spreadsheet of available space (5,000 sq. ft.) available.

Business Assistance

The Day (and theday.com) contacted Visit New Haven about a special holiday section devoted to the holidays in downtown New Haven. We partnered with Market New Haven and Yale University Properties to provide guidance on potential topics, though not specific copy. The piece will be released on December 3rd.

Business Recruitment

Planning call with Hartford Courant for Greater New Haven Relocation Guide (release in first quarter 2016)

Business Development

REX Sector Roundtable: Craft Breweries. Nearly 20 breweries participated in the roundtable on November 2nd. Utilities, DECD and CIC also attended. Attendees were very pleased to have the opportunity to openly discuss issues with REX; follow up will include solutions to regulatory and expansion concerns.

Featured
Development Site

322 East Main St.
Branford

The building is a class A office building and former headquarters and R&D facility for Curagen. The building is suitable for a variety of office, biotech or medical uses.
Entrepreneurs & Startups

New co-working space opened in Guilford

Nearly 100 companies showcased their products/services at the 2015 CTC Innovation Summit

Startup Grind has begun holding monthly meetups and speaker events in New Haven since October

Startup Weekend New Haven is Nov 13-15, being co-hosted at Yale SOM and The Grove

Expand Global Opportunities

Re-establish a foreign trade zone for the region in collaboration with the US Dept. of Commerce. Roundtable date to be announced.

Integrate Arts, Culture & Preservation with Economic Development

State Office of Tourism Website Roll Out Planning Meeting

SCRCOG Trails meeting

Implementation Planning Meeting with Central Regional Tourism District for spring roll out of the Greater New Haven portion of ctvisit.com (potential revision of contract)

Attending the Arts Council of Greater New Haven’s Annual Arts Awards and Luncheon

Tourism Leads & Conferences

Upcoming Events & Conferences

American Bus Association, January 2016

HPH Conference, June 2016

Knights of Columbus regional tour, August 2016

NEDA Conference, September 2016

CT Bar Association, October 2016

Developing overnight package with Stony Creek Brewery and Foxwoods

Developing overnight packages with Yale Conference & Events
Regional Collaboration

GNHCC The Big Connecticut on November 19th
CERC Celebrate Connecticut Awards on December 2nd

Infrastructure

Telecommunications

Centerplan’s College & Crown Development Leverages XFINITY’s Advanced Communities Network to Deliver Gigabit-Speed Solutions, Customized Video Packages and Wi-Fi Over Fiber or Coax.

Education & Training

Align Education to Business Growth
SCSU Presentation—Travel and Tourism: Principles and Practices Course
SCSU School of Business Advisory Council.
11/17 1:30 p.m. Press conference at Gateway Community College for formal announcement of Web Development Certificate

Retain & Attract Young Professionals
New recurring events targeting young professionals from Startup Grind and KnockMedia

REDFO
December 4, 2015 at noon
at SCRCOG

Presenters: Eugene Livshits (Regional Land Use Planner) and Christopher Rappa (Sustainability Planner)

Demonstration of the Regional GIS Program

The October 2015 REDFO presentation from Subway’s Ralph Piselli is available at http://www.rexdevelopment.com/index.php/what-we-do/programs/communicate and then select Presentations

Visitor Newsletter Features

- Reopening of Yale Center of British Art in March 2016
- Fall Walking Tours
- New Haven Restaurant Week
- Yale Peabody Museum Halloween Event
- Halloween Hysterics at the Henry Whitfield House State Museum
- Trail of Terror
- The Only Scream in Town
- Halloween at the Shore Line Trolley Museum

SCSU: Buley Library

Photo: Isabel Chenoweth/SCSU
Marketing & Communications

Completed collateral for the Economic Development Commission of North Branford. A PDF of the piece can be found at www.rexdevelopment.com, then select Site Selectors, Towns and North Branford.

### Municipal CEDS Update Meetings

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### Community Outreach

- North Haven Economic Development Commission Breakfast
- Community Loan Foundation Good Egg Awards
- Hamden Development Commission/CERC Economic Development 101 course
- CBIA 200th Annual Meeting

Bishop's Orchards

Photo: Mimi Dudley
Job Fairs
Additional Job Fair information can be found on the State Department of Labor Website.
www.ctdol.state.ct.us

Assistance Programs
Connecticut Manufacturing Innovation Fund Apprenticeship Program (Effective 7/1/15)
- Wage Subsidy Reimbursement
- Related Instruction Tuition Reimbursement
- Competency/Performance Reimbursement
http://www.ctdol.state.ct.us/appmifapp.htm

Unemployment Data

Unemployment Rate

South Central CT Unemployment September 2014 vs. September 2015

REX Development
545 Long Wharf Drive
4th Floor
New Haven, CT 06511
P 203-821-3682
F 203-785-9900
www.rexdevelopment.com

❤ rexdevelopment
facebook rexdevelopment
Although start-ups and entrepreneurial efforts are the current economic focus as the world changes rapidly, there are myriad other types of business that exist in Connecticut and elsewhere. In order to retain businesses of all types, aid with expansion, and attract new resident businesses, organizations need to be thoughtful and effective in their economic development approach. Economic development organizations with both experience in historical economic development strategies and active participation in the current innovative environment are best positioned to lead new initiatives.

Connecticut has seen many challenges in the areas of business expansion and attraction in the past several years. For instance, in 2013, 1.3% of resident businesses moved out of Connecticut, resulting in 4600 jobs lost through company moves. Positively, in 2013, 9500 jobs moved into the state with companies that relocated to Connecticut, so there was a net gain in jobs from state-to-state company moves in that year. However, with appropriate retention efforts, not only can Connecticut benefit from companies moving into state, bringing new jobs, we can also benefit from keeping our existing businesses here. Additionally, in 2013, more than 36000 jobs were lost to business closings in the New Haven area alone. With the right retention supports, some establishment closings can be avoided.

Expansion support is also an area where there could be a better concentrated effort. In the New Haven region in 2013, 5200 jobs were lost to contraction. There were 7100 jobs created from expansion efforts, but the net gain was only ~1900 jobs. Many companies in Connecticut have been announcing layoffs in 2015, including large organizations like ESPN and RBS. Additionally, there are many small businesses that, with access to an organization with enough capacity to provide support, that could add positions. While in recent years there have been some positive trends in the New Haven Region and Connecticut, as a whole, there are still improvement areas that could have large impacts.

Opportunities in the Region

Within the New Haven Region, we know that bioscience organizations provide a natural opportunity for attraction, retention, and expansion. Many of the existing businesses in this cluster are poised for growth, a great example being Arvinas, which recently secured $41.6 million in financing. We are also aware that the region has recently been successful in attracting businesses from this sector to the area with the arrival of Mt. Sinai in Branford. In order to continue to grow and retain this cluster in the New Haven Region, it is crucial that the colleges and universities continue to be integral partners, with programs like Southern Connecticut State University’s bioscience career ladder.

Technology firms are another emerging and important focus area for the New Haven Region. Businesses like Continuity, which has automated the banking compliance process and has expanded from its founding in 2008 to almost 60 employees currently, are indicative of the potential in the area. There are many other technology companies in the region, including SeeClickFix, Technolutions, and Core Informatics. With a comprehensive strategic plan, and a knowledgeable and experienced economic development agency, this cluster can be expanded and retained, while looking outward at other organizations that might consider the region their new home. There are many other opportunities in the
region, including manufacturing, but these opportunities will be best utilized with a thoughtful and intentional plan for business attraction, retention, and expansion.

**Tackling Business Retention and Expansion**

As with most fields, those with expertise and current knowledge in economic development are best equipped to design and execute strategies related to business retention and expansion efforts. The EDC of New Haven/REX Development has long pursued the capacity to adequately address the concerns of existing businesses in the New Haven Region. It is EDC/REX’s position that the most effective strategies will involve municipalities as partners, with the economic development organization providing the framework and leadership for a concerted and thorough effort.

The first step in an effective business retention and expansion strategy is a comprehensive assessment of businesses in the area. Businesses should be appropriately catalogued according to type, size, sector, etc. Additionally, businesses should be categorized using qualitative information, including whether businesses have recently reached out for support, have specific expressed concerns, or if there are any current unknowns about a business’s status, size, leadership, etc.

Once a current scan and a catalogue have been done of businesses within the New Haven Region, a schedule should be created to visit and meet with businesses in a strategic and coherent manner. Businesses should be given appropriate initial supports and their needs should be assessed and analyzed in order to provide comprehensive follow-up supports. In addition to providing individualized one-on-one supports in this stage, the economic development organization should be gathering feedback in order to identify any patterns that may emerge. Once patterns are identified, a policy solution can be drafted and pursued.

Ultimately, it is a combination of both individualized assistance and guidance, coupled with aggregate public policy solutions that will best enable business attraction, retention, and expansion in the region. There are several strong areas poised for further economic growth and with the correct supports, EDC/REX is especially well positioned to assist these businesses and yield significant impact in the area.

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i All data in this section, unless otherwise noted, is from youreconomy.org
ii http://money.cnn.com/2015/10/20/media/espn-layoffs/
http://fortune.com/2015/03/03/rbs-layoffs-investment-banking/
v http://www.nhregister.com/article/NH/20150504/NEWS/150509805
vi http://wnpr.org/post/new-havens-continuity-fastest-growing-tech-firm-connecticut#stream/0
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<td></td>
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</tr>
<tr>
<td>131 Bradley Road</td>
<td>B</td>
<td>$10 psf</td>
<td>ample</td>
<td>Levey Miller Maretz</td>
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<tr>
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<td>$11 psf</td>
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<td>Levey Miller Maretz</td>
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<tr>
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<td>A</td>
<td>$22 psf</td>
<td>ample</td>
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</tr>
<tr>
<td>West Haven</td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>No comparable space at this time</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

Source: LoopNet, internet search conducted as registered LoopNet user.
* PSF listed at time of search; no research conducted as to base rent and additional charges i.e. NNN, CAM, etc.
Listed rent tends to fluctuate, it is recommended to check with listing broker for the most accurate information.
Attachment A

Upcoming Events
We invite you to be a part of this annual CERC event on 
**Wednesday, December 2, 2015** at The Bushnell in Hartford 
to celebrate Connecticut's many successes in growing 
our communities, our regions and the state.

This evening celebration will feature a review of the recent 
accomplishments from across the state's regions, awards recognizing 
top people, organizations and initiatives, and networking opportunities 
for participants to connect to others who have a similar goal of making 
Connecticut a more competitive business environment. More than 200 
attendees are expected, including municipal and state economic 
development professionals, government officials, and corporate 
business leaders. Governor Dannel Malloy (invited) and DECD 
Commissioner Catherine Smith will be part of the evening's program.

Awardees from the South Central Region: 
Hamden Economic Development Corporation and Guilford Commons

**Cost to attend:**

**EARLY BIRD RATE (before November 6th)** - $75 for CEDAS members, 
$85 for nonmembers

**STANDARD RATE (after November 6th)** - $95 for all

*Questions? Contact Natalie Rosenbaum at 860-571-7136 or nrosenbaum@cerc.com.*

To register as an attendee or sign up as a sponsor, visit: 
www.CERC.com/CelebrateCT

Hosted by:
2015 Celebrate CT! Honorees
CERC is pleased to announce the top economic development projects, programs and leaders from regions around the state that will be honored at the annual CELEBRATE CT! event on the evening of Wednesday, December 2 at The Bushnell in Hartford.

The 2015 CELEBRATE CT! award honorees (by region) are:

**North Central**
BlumShapiro
Connecticut Insurance and Financial Services Cluster

**South Central**
Hamden Economic Development Corporation
The Guilford Commons

**Southeast**
Maple Lane Farms
Eastern Connecticut Manufacturing Pipeline Initiative

**Middlesex**
Centerplan Companies
The Travelers Championship

**Waterbury / Naugatuck**
Haynes Development Company/Oxford First Selectman George Temple
Fountain Lake Industrial Park

**West/Danbury**
Maplewood Assisted Living LLC
Memry Corporation

**West/Norwalk/Stamford**
Waypointe Life Style Center
Women’s Business Development Council

**Southwest**
Bridgeport Landing Development, LLC
Gathering of the Vibes

**Central/New Britain**
Costco Corporation
Stick Village

**Northeast/Windham**
Walktober
Woodstock Line Company

**Northwest/Torrington**
Northwest Connecticut Arts Council
FuelCell Energy
SAVE THE DATE!

SCRCOG Holiday Luncheon

December 9, 2015
12:00 PM

Bellini’s Restaurant
2 Broadway
North Haven, CT 06473

*Invitations will be sent out the week of November 16*
Attachment B

Grant Opportunities
CT OPM - Regional Performance Incentive Program

**Deadline:** December 31, 2015

**Background**
The Connecticut Office of Policy and Management (OPM) is accepting applications for the next round of Regional Performance Incentive (RPI) Program grants. Proposals must be received by OPM on or before December 31, 2015.

Resolutions will be accepted until March 31, 2016. Any prior year proposals that were not funded may be re-submitted as new proposals, and grants will be awarded based upon the merit of each proposal and availability of funding.

Proposals may be submitted by any Council of Governments (COG), any two or more municipalities acting through a COG, any economic development district(s) or any combination thereof. An individual municipality may only submit a proposal for funding to connect to the Nutmeg Network. The goal of the RPI Program is to encourage municipalities to jointly participate in projects that will produce measurable “economies of scale” that will benefit the municipalities providing desired or required services and lowering the costs and tax burden related to providing those services.

OPM has developed guidelines and a prescribed proposal form that must be used in submitting a grant proposal for: (1) joint provision of a service or services currently provided by individual municipalities but not presently provided on a regional basis, (2) a planning study regarding the joint provision of any service on a regional basis, or (3) shared information technology services. Proposals related to connection and use of the Nutmeg Network must be submitted on the form specific to that purpose.

CTrides Promotional Planning

The fall season of 2015 is packed with new promotional ideas to appeal to the varied demographics of the CTrides program audience.

In September, a football-themed campaign was held targeting the largest commuter population of workers, ages 23 and up. Also in September, for environmentally conscious riders, CTrides partnered with the City of New Haven in an effort to reduce carbon emissions. College students will be targeted for a campus and online challenge in October. The business audience has a variety of events throughout the season in September, October, and November.

Kick Off Your Commute

The ‘Kick Off Your Commute’ campaign launched in early September, taking advantage of the start of the college and professional football season.

All messaging within this campaign had a football theme and worksite events incorporated the sports tie-in with display items and gamification activities.

Commuters loved the ‘Create a Carpool Toss’ which engaged employees, while promoting the carpool commute option. Football tickets were raffled to promote enrollment in the CTrides Ridematch and Rewards program (more details on page 6).

goNewHavengo

The next September event involved partnering with the City of New Haven on their environmental initiative “goNewHavengo”. This was the second year CTrides worked with the group in their month-long initiative to encourage alternate commuting with public transit, carpooling, biking and walking. (continued)
goNewHavengo (continued)

In July, a kick-off press conference was held at New Haven’s City Hall to announce the event.

CTrides joined organizers and Mayor Toni Harp in pledging support for the effort. The team spoke about the tools available on CTrides.com to help commuters find alternate transportation options. People were also made aware of the CTrides Ridematch and Reward program, which all participants could join to earn rewards for green commuting.

The event was well received by the public and attracted much media attention. CTrides resources and commuter tools were featured in online and television news stories and promoted on the “goNewHavengo” website. CTrides outreach staff attended many of the weekly promotions, such as the “Take the Train to Work” at Union Station.

“CTrides offers trial ride passes, commuter reward programs and a “guaranteed ride home.”
CTrides Business Activity

The first of the business-targeted activities in the fall was the CTrides After Hours Ride-Along. The concept behind the event was to breakdown one of the largest barriers to public transportation use, the ‘trial’ factor. To overcome the fear of trying something new and different, the activity guided people through their first use of transit services to answer any questions and assuage any concerns.

September’s Ride-Along group was the Clinton Chamber of Commerce. These local business owners rode both the local rail service (Shore Line East) and bus service (9-Town Transit) and with the positive experience, will hopefully encourage their employees to do the same. All transportation services were mapped out and coordinated by the CTrides team to ensure a positive experience for all. The event was enjoyed by the participants with photos posted on social media and the Clinton Patch.

October and November Events

CTrides College Week is an event slated for October intended to focus on college students and staff, who are usually on break in May during the annual CTrides Week and miss many of the challenges and activities.

This enthusiastic group is an important part of the CTrides demographic as students have not yet ‘settled’ into a work commute routine. They also don’t have as many negative perceptions of public transit compared to older generations and thus are more readily willing to take greener rides to work and school.

The week will have commuter events, school challenges and online pledging of green commutes.

Additionally, planning was also underway for the second series of CTrides Business Forums scheduled for early November. The forums will take place at three regional locations in Connecticut: Bridgeport (Fairfield County), New Haven (New Haven County), and Hartford (Hartford County).

In a similar manner to the previous forums held last January, this fall’s forums will involve a CTrides Partner Panel and program updates. A keynote speaker from Yale University has been added to focus on the tie-in between driving alone and an individual’s daily stress level. The professor will be followed by informational presentations on programs supporting ride-sharing that partners can promote at their worksites.
CTrides Ridematching & Rewards Program

The CTrides Ridematching & Rewards program was featured and promoted in September’s “Kick Off Your Commute” promotion with a member raffle prize of a pair of National Football League tickets for enrolling in the program.

The raffle was wildly popular and tied in nicely to the campaign theme of fall football. The campaign’s goals were to get the public excited about the program, but more importantly, build awareness of how easy it is to use the program to setup a carpool or find and possibly join an existing vanpool.

In addition to NFL prizes, Yale and UCONN football tickets were also given away. Winners of these tickets could actually take transit, like CTfastrak, directly to the games. This created a nice tie-in to remind riders of all the readily available alternate drive-alone options not just for work, but also for recreation.

Additionally, all commuters participating at the events received branded stress footballs for filling two ‘seats’ in the Create a Carpool Toss game.

The campaign helped lead to 2,477 new members in the Ridematch & Reward program, as well as good exposure and PR.
CTrides Website Enhancements & Updates

In order to stay current with the latest web trends and best practices, CTrides redesigned the homepage of its website to highlight one of its strongest program features—the free, personalized, Custom Commute Plan. The program was included in the site’s previous version, but this upgrade showcased the feature so it is the first item viewed by visitors.

This approach was based on commuter feedback to the CTrides Customer Service team and Google Analytics, which showed that the public liked the feature and would use it more if it was easier to locate. The new homepage includes new icons, copy, a fresh look and a clear simple data-fill tool. This tool asks only for brief information needed to facilitate the commuter inquiry.

Following the new homepage launch, the results were overwhelming—requests for the Custom Commute Plan rose from an average of six per week to more than fifty per week, an increase of over 700%. This dramatic increase was proof of the Custom Commute Plan’s value to the consumer as long as it was easy to find and use.

Following new placement prominently on the homepage of CTrides.com, requests for the Custom Commute Plan rose from an average of six per week to more than fifty per week, an increase of over 700%.
Social Media

CTrides continued to make a concerted effort to promote its full suite of services by featuring different benefits each day on its social media channels, in a fun, socially engaging way.

Further, CTrides used the third quarter to create two new social media driven partner-engagement programs.

The New Partner Program features each new business or school that joins the CTrides program. When organizations partner with CTrides, they are given a certificate and highlighted prominently in a social media post. This public welcome not only acknowledges an entity’s step into the program, but also highlights how CTrides also continues to grow and build a presence in the state.

Similarly, a Partner of the Month campaign was also created to showcase activity and efforts being done by various partners in the program.

With a dual purpose, the posting both educates other partners of the different ways the CTrides program is being used and also is a way of acknowledging, publicly, the good work and collaboration that is happening between the program and its various partners.

Social Channel Metrics

Top Post:
CTrides & CTFastrak (left)
- 864 Facebook—#1 for quarter
- 1,099 Twitter—#3 for quarter

Instagram
104 Followers (+19)
Worksite Activity

In the third quarter of 2015, the CTrides team focused on offering a variety of engaging new marketing gamification at partner worksites, which reflected the Fall campaign initiatives previously mentioned in this report, like “Kick Off Your Commute”.

Looking forward to October, as mentioned, colleges will be targeted for CTrides College Week, followed by personal outreach to Partners during the CTrides Business Forums and Telework Business Expos in November.

Throughout the summer months, the outreach team was able to engage three new partners to join the CTrides program:

- People’s United Bank
- Stamford Chamber of Commerce
- Community Health Center of New London.

With their worksite partners during Q3, the Outreach Team held 247 Worksite Meetings and 112 Commuter Events. The partner total is now up to 204 and the stakeholder total is now 119.

Outreach details are segmented by region on the following pages with a full list of current partners in Appendix A.
Regional Worksite Highlights

**Western CT** includes Litchfield, Housatonic, Bridgeport & Stamford regions.

**Highlights**

**People’s United Bank** – Welcomed People’s Bank as a new partner with an on-site event and promotion on CTrides social media.

**Cartus** - Assisted employees with commute plans for the impending relocation from Ridgefield to new facility in Danbury.

**City of Bridgeport** - Trial Pass event held with city-wide employees interested in participating in the program.

**Stamford Chamber** - Several promotional opportunities offered with annual membership: newsletter insert, participation in their tri-chamber event and lunch and learn presentations.

**UCONN-Stamford**: High interest for transit passes to be sold on campus presented to CTrides-Stamford’s division manager.

**University of Bridgeport** - Orientation event with over 120 students enrolling in the CTrides Ridematch and Reward program.

**City of Bridgeport** – Successful event at Hispanic Expo reaching out to an important customer demographic in the area.

**United Technology & Eastern Accounts** – Ridematch facilitating due to large interest in vanpool formation.

**City of Stamford** – Arrangement with city to provide resources and information to city employees and visitors.

**Events**

- Bigelow Tea
- Bridgeport Public Schools
- Cartus
- City of Bridgeport
- City of Stamford
- CityCenter Danbury
- Eastern Account System, Inc.
- Housatonic Comm. College
- Naugatuck Valley Comm. College
- Norwalk Comm. College
- Optimus Health Care
- Park City Communities
- People’s United Bank
- Sacred Heart University
- St. Joseph Manor
- Stone Academy (Waterbury)
- UCONN-Stamford
- University of Bridgeport
- University of CT-Stamford
- UTC Aerospace Systems
- Waterbury Hospital
- Western CT State University

**Meetings**

- Wilton YMCA
- Western CT State University
- Waterbury Hospital
- UTC Aerospace Systems
- University of Connecticut-Stamford
- University of Bridgeport
- Unilever
- UCONN Waterbury
- UCONN Stamford
- Trefz Corporation
- Stone Academy (Waterbury)
- Stamford Public Schools
- Stamford Chamber of Commerce
- St. Vincent’s Medical Center
- St. Joseph Manor
- Scholastic Corporation
- Sacred Heart University
- Porter & Chester - Stratford
- People’s United Bank
- Park City Communities
- Optimus Health Care
- Nyala Farms Property Mgmt.
- Norwalk Community College
- MED3000
- MassMutual
- Marcus Partners Mgmt.
- LEX Products Corp
- Housatonic Comm. College
- Hispanic Advisory Council of Greater Stamford (HACGS)
- HART Transit
- Hamilton Connections
- Greenwich Hospital
- Greater Bridgeport Transit
- Gartner Group
- Forum Plastics Inc.
- Excel Partners
- Eastern Account System
- Comet Technologies
- City of Waterbury
- City of Stamford
- City of Danbury
- City of Bridgeport
- Cartus
- Bridgeport YMCA
- BIC Corp
- Asnuntuck Comm. College
- ARGAM Investment Mngt
### Southern CT includes Middlesex, New Haven & coastal regions

**Highlights**

**Anthem** – in addition to on-site events, will be conducting virtual event for Anthem’s 400 teleworkers.

**goNHgo** – Great public events in partnership to support the month-long event.

New relationship with **First Niagra Bank** in Downtown New Haven (200+ employees) as a direct result of our GNHCC Membership.

**Gateway Community College**

Expended program to staff as well as students. 18 Staff enrolled with 10-Trip Pass program.

**Yale New Haven Hospital** - Planned events at main and York Street campuses this fall.

**Community Health Center** (New London) – New partnership formed resulting in first onsite event.

**Connecticut Valley Hospital** - Held very first “Carpool Meet & Greet” event.

**City of New Haven** – Presented to Safety Committee.

**Clinton Chamber** – Held first-ever ride-along. Many participants had never taken public transit before. Well-covered on social media and Clinton Patch.

### Events

- Yale University
- Yale New Haven Hospital
- University of New Haven
- Three Rivers Comm. College
- Quinnipiac University (North Haven)
- Quinnipiac University
- Mitchell College
- Job Corps New Haven
- GoNHGO
- Gateway Community College
- Elm City Cycling
- Eastern CT State Univ.
- Connecticut Valley Hospital
- Community Health Center of New London
- Clinton Chamber of Commerce
- City of New London
- City of New Haven
- Albertus Magnus

### Meetings

- 1253 Whitney
- Anthem Blue Cross Blue Shield
- Anthem Blue Cross/ Shield
- Bike New London
- Branford Hall (Branford campus)
- Bristol-Myers Squibb
- Burns McDonnell
- Clinton Chamber of Commerce
- Community Health Center of New London
- Connecticut Valley Hospital
- Eastern CT State University
- Gateway Community College
- GoNHGO
- Greater NH Chamber of Commerce
- Job Corps New Haven
- Middlesex Community College
- Mitchell College
- Mohegan Sun Casino
- Parson Brinckerhoff
- Quinnipiac University (Main & North Haven Campuses)
- Riverview Hospital
- SCROG
- Shipman & Goodwin New Haven Office
- Southern CT State University
- Three Rivers Comm. College
- Town Green Special Services District
- Town of Hamden
- University of New Haven
- Veterans Affairs (West Haven)
- Yale University
- Yale-New Haven Hospital
Regional Worksite Highlights

Eastern CT includes the Hartford, North and Central regions of Connecticut

Highlights
Amazon – Engagement with company as it settled into area. Now providing CTrides packets to new hires through human resources.

The Hartford – Met with new chair of Environmental team and participated in Commute Challenge to employees. Five future events planned as well as helping in relocation from Simsbury to downtown Hartford.

Manchester Community College – Welcome Week festival well attended with CTfastrak.

Trinity College – Great event with nearly 90 students enrolling in the Ridematch & Reward program.

Permasteelisa – New prospect with 350 employees in Windsor. Most employees commute from Hartford.

Town of Windsor – Met with director of economic development in. Shared new initiatives and gained contacts for several Windsor businesses.

MassMutual - Event schedule planned through December.

Hartford Hospital - CTrides info and link posted on employee intranet.

Henkel – Progressed from prospect since 2014 to attending their wellness fair in October.

Wiremold/Legrand – Interested in CTrides services in early fall.

Events
- Asnuntuck Community College
- Capital Community College
- Central CT State University
- CTfastrak
- CTtransit
- Department of Energy and Environmental Protection
- Goodwin College
- Hartford Steam Boiler
- IRS
- Job Corps
- Manchester Community College
- MassMutual
- MetroHartford Alliance
- Shipman & Goodwin
- The Hartford
- Trinity College
- Tunxis Community College
- UConn Greater Hartford
- UConn Health Center
- University of Saint Joseph

Meetings
- University of Saint Joseph
- UConn Health Center
- UConn Greater Hartford
- Tunxis Community College
- Trinity College
- Travelers

- Town of Windsor
- Town of West Hartford
- Town of Farmington
- The Hartford
- Stone Academy (East Hartford)
- Shipman & Goodwin
- Saint Francis Hospital
- Pratt and Whitney
- Phoenix Life Insurance Co
- Permainsteelisa
- Pepperidge Farms
- New Britain CT Works Center
- MetroHartford Alliance
- Lincoln Culinary Institute (Hartford)
- Konica Minolta Business Solutions
- Job Corps
- Jackson Laboratory
- IRS
- ING (Voya)
- Hospital for Special Care
- Homegoods Distribution
- Henkel Corporation
- Guida’s Milk
- Goodwin College
- Department of Energy & Environmental Protection
- CTtransit
- CTfastrak
- Comcast-Berlin
- COHERENT
- City of Hartford
- Cianbro Corp
- Capital Community College
- Brooks Brothers
- Amazon
- Allied Printing Services
- Aetna
Consumer Feedback

During 3Q 2015, CTrides received a number of positive, unsolicited consumer feedback on a variety of topics and services:

- **Outreach Team Thank You Letter from Congresswoman Elizabeth Esty**
  
  “Thank you for your participation in my Community Resources Fair at Western Connecticut State University. …

- **Rail Customer on Helpful Information**
  
  “Thank you so much! Everyone that I have spoken to (even with a ton of questions) has been very helpful and I didn’t feel at all like anyone ever got frustrated with me. I can’t wait to get started.”

The Customer Service team also implemented a new online survey method of collecting 10 Trip Trial Pass program customer feedback to replace phone surveys. This should provide a higher response rate with less man-hours spent collecting the data.

Customer Service Details:

- **4,173 Total Inquiries into CTrides**
  - **2,527 inbound calls** - Including 7 callers using Spanish as their primary language and 10 from people with disabilities
  - Responded to 1,001 email inquiries
  - Made 292 marketing and Informational outbound calls
  - Facilitated 349 live chats

- **Provided 76 Guaranteed Rides** to 49 monthly vanpool riders, 21 express bus commuters and 6 Shore Line East/Metro-North train riders.

- **Sent 139 trial bus passes to commuters** meeting the program’s Trial Ride criteria.

- **A follow-up survey** for the quarter netted the following results: 28 follow-up survey respondents, 19 used the pass, 19 will continue to use transit and 15 rated service 4-5 out of 5.
CTrides Telework

During Q3, the top 20 target list of business prospects was completed and a mass mailing of the Telework program brochure was sent out. Following that, the Telework team put together an aggressive new plan to get the program additional exposure.

This approach will include a combination of regional Chamber of Commerce business expos, workshops, purchased media, and PR.

For Chamber of Commerce partnerships, the group selected New Haven and Stamford, having reached out to Middletown and Hartford in previous years.

Both partnerships netted an appearance opportunity for the Telework program at Chamber Business Expos this November. CTrides will have a Telework workstation along with a ‘storm window’ to promote usage of Telework as a part of a business continuity plan.

In addition to the Chamber events, which will target business audiences, the Chamber memberships will also provide other potential venues for presentation and/or networking with the groups’ memberships. One such visibility benefit was an article placement by the Stamford Chamber in the Stamford Advocate insert (Daily Paper / Circulation 15K Day).

Purchased media and PR this fall will carry-through the business continuity theme referring back to last year’s heavy storm season.

Telework Client Activities:

**Comet Technologies USA** (Shelton)—Comet is looking to expand and formalize their existing program following a recent relocation. They are interested in learning more on training programs and essential documents. Working toward and initial deploy on 9/1/15 with expansion over time.

**Greater New Haven Chamber** (New Haven)—Met to discuss Chamber’s goal and needs with technology assessment. Pilot to be held following eligible employee self nomination for the program in October.

**Meridian Health Management** (Mass. & Windsor) - Held meetings with the Vice President and Director of HR for the company consolidation into its Windsor facility this November. An estimated 100 employees impacted will be offered opportunity to work from home 4 days/week with 1 day/week on-site.

New contacts and meetings with: **Connect Computer** (Fairfield), **CT Water Company** (Clinton), **Yale-New Haven Eastern Account Systems** (Newtown) **Health System and First Niagara Bank** (both New Haven).
As of the 3Q 2015, there are more than 200 businesses, agencies and municipalities partnered with CTrides — New Partners highlighted in bold

1. 1-169th Aviation Regiment
2. 3M Purification
3. Aaron Manor
4. Albertus Magnus
5. Allied World Assurance Inc.
6. American Cancer Society
7. American Heart Association
8. Anthem Blue Cross Blue Shield
9. ASML, Inc.
10. Aurora Products Inc.
11. Avon Health Center
12. BELIMO Aircontrols
13. Bigelow Tea
14. BikewalkCT
15. Bishop Woods Executive Academy
16. BLT Management, LLC
17. Branford Hall (Branford campus)
18. Branford Hall (Southington campus)
19. Branford Hall (Windsor campus)
20. Bridgeport Fittings
21. Bridgeport Public Schools
22. Building & Land Technology
23. Capital Community College
24. Cartus
25. Cheshire Public Schools
26. CHUBB Specialty Insurance
27. Cigna
28. City of Bridgeport
29. City of Danbury
30. City of New Britain
31. City of New Haven
32. City of New London
33. City of Stamford Land Use Bureau
34. City of Waterbury
35. City of Waterbury - Dept. of Public Works
36. City of Waterbury - Public Health
37. Comet Technologies
38. Community Health Group
39. Connecticare
40. Connecticut Children’s Medical Center
41. Connecticut Department of Labor
42. Connecticut Department of Transportation
43. Connecticut Valley Hospital
44. Connecticut Water Company
45. Coventry Public Schools
46. Covidiens
47. Danbury Public Schools
48. Department of Administrative Services
49. Department of Economic and Community Development
50. Department of Emergency Services & Public Protection
51. Department of Energy and Environmental Protection (Hartford)
52. Department of Energy and Environmental Protection (New Britain)
53. Department of Public Health (Rocky Hill)
54. Department of Revenue Services
55. Diageo, Inc.
56. Duncaster Retirement Community
57. Eastern Account Systems
58. Eastern Connecticut State University
59. Eastern Connecticut Transportation Consortium
60. Eastern CT Workforce Investment Board
61. Eastern Workforce Investment Board
62. Electric Boat
64. Fairfield Public Schools
65. Ferguson Electric CO
66. Foxwoods Resort Casino

67. FTD
68. Fusco Corporation
69. Gateway Community College
70. Generations Family Health Center
71. Glastonbury Chamber of Commerce
72. Globe Pequot Press
73. Goodwin College
74. Greater Bridgeport Regional Council
75. Greater Bridgeport Transit
76. Greater Waterbury YMCA
77. Hartford Steam Boiler
78. HART Transit
79. Housatonic Community College
80. Hughes Health and Rehabilitation
81. IKEA - New Haven
82. IRS Federal Building
83. Job Corps New Haven
84. Kimberly Hall Healthcare
85. Lawrence + Memorial Hospital
86. Legrand Ortronics
87. Lincoln Culinary Institute (Hartford)
88. Lincoln Life Insurance/Freeport Group
89. Lincoln Technical Institute (New Britain)
90. Litchfield Public Schools
91. Lord Chamberlain Nursing Center
92. Lower Connecticut River Valley Council of Governments
93. Lowe’s Distribution Center
94. Macy’s Logistics & Operations
95. Macy’s.com
96. Malkin Properties
97. Manchester Community College
98. Marrakech
99. Marrakech, Inc.
100. MassMutual
101. Memory Corporation
102. Middlesex Community College
103. Middlesex Community College - Meriden Campus
104. Middlesex Hospital
105. Middletown Downtown Business District
106. Mitchell College
107. Morgan Stanley
108. Mystic Aquarium
109. Naugatuck Valley Community College
110. New Britain CT Works Center
111. New Britain Downtown District
112. New Britain Downtown District
113. Newtown High School
114. Northeast Utilities
115. Northeastern Connecticut Council of Governments
116. Northwest Connecticut Chamber of Commerce
117. Norwalk Community Technical College
118. Norwalk Transit
119. Oracle Corporation
120. People’s Bank (Bridgeport)
121. Pratt & Whitney (Middletown)
122. Pratt and Whitney (East Hartford)
123. Projects Inc.
124. Prudential
125. Purdue Pharma
126. Quinebaug Valley Community College
127. Quinebaug Valley Community College Willimantic Center
128. Quinnipiac University
129. Reckson/SL Green
130. RM Bradley
131. Saint Francis Hospital
132. Seabury Retirement Community
133. Shipman & Goodwin
134. Siemens Healthcare Diagnostics
135. South Central Regional Council of Governments
Appendix A: Partner List

Governments
136. Southeastern Connecticut Council of Governments
137. Southern Connecticut State University
138. Southwest Community Health Center
139. St. Mary’s Hospital
140. Stamford Chamber of Commerce
141. Stamford Downtown Special Services District (SDSSD)
142. Starwood Hotel
143. Stone Academy (East Hartford)
144. Stone Academy (Waterbury)
145. Thames Valley Council for Community Action
146. The Davis Companies

147. The Kennedy Center, Inc.
148. Thomaston Public Schools
149. Three Rivers Community College
150. Torrington Public Schools
151. Town Green Special Services District
152. Town of Barkhamsted
153. Town of Brookfield
154. Town of Cheshire
155. Town of Coventry
156. Town of Fairfield
157. Town of Farmington
158. Town of Greenwich
159. Town of Hamden
160. Town of Hartland
161. Town of Lebanon
162. Town of Manchester
163. Town of Monroe
164. Town of New Milford
165. Town of North Branford
166. Town of Redding
167. Town of Rocky Hill
168. Town of Scotland
169. Town of Thomaston
170. Town of Wallingford
171. Town of Westport
172. Town of Wethersfield
173. Town of Windham
174. Town of Windsor
175. Travelers
176. Trinity College
177. Triumph
178. UConn Health Center
179. Ultra Electronics
180. United Illuminating
181. United Steel
182. United Tech. Aerospace
183. University of Bridgeport
184. University of Connecticut (Storrs)
185. University of Connecticut-Stamford
186. University of Hartford
187. University of New Haven
188. Valley Transit District
189. Veterans Affairs Connecticut Healthcare System (Newington)
190. Veterans Affairs Connecticut Healthcare System (West Haven)
191. Voya Financial
192. Walgreens Distribution Center
193. Waterbury Board of Education
194. Waterbury Hospital
195. Watson Foods
196. Wesleyan University
197. West Hartford Health and Rehab
198. Western CT Council of Governments
199. Westport Police Department
200. Whole Foods (Glastonbury)
201. Windham Region Transit District
202. XL Group
203. Yale New Haven Hospital
204. Yale University
205. YMCA Greater Hartford